

JABRA DAAS

Unlock buying power today to cover the hybrid work needs of tomorrow



WHAT IS JABRA DEVICE AS A SERVICE (DAAS)?

Innovation also means financial innovation. That's why Jabra and financial institutions¹ have partnered to develop a financing¹ solution to let you invest in the way that sounds right for you, ensuring your investment is scalable to accommodate growing businesses. It's also a good way to offload aging technology.



Two leasing options available:

Operating lease and financial lease



Flexible leasing terms:

Choose to finance Jabra solutions from 24 to 60 months



End of lease options:

Contract extension, device purchase,² or device return



Complementary options:

Device insurance and opportunity to include services such as care plans or extended warranty

HOW JABRA DAAS BENEFITS CUSTOMERS

- +** **Choose the solution that fits you**
Financing allows you to spread your investment payments to suit you.
- +** **No more compromise**
Don't limit your business opportunities, thanks to easier budget approval using OPEX³ instead of CAPEX,⁴ plus tax benefits.
- +** **Better planning**
Jabra DaaS can finance the entire technology solution with regular, predictable and manageable payments for the lifetime of the contract, so you can easily forecast your cash-flow and make better decisions for your business.
- +** **Good for you. Better for the planet.**
Returning products at the end of the lease minimizes your environmental impact and reduces the time you spend managing assets.




¹ Finance for business purposes only.

² Available for financial lease only

³ OPEX: Operational Expenditure is an ongoing cost for running a product, business, or system.

⁴ CAPEX: Capital Expenditure is the money an organization or corporate entity spends to buy, maintain, or improve its fixed assets.

Benefits of leasing versus purchase

Lease		Purchase
OPEX cost		CAPEX investment
Product take-back plan included		No product take-back plan included ¹
Insurance included		No insurance
End of lease technology refresh option		New products purchased separately
Fixed period cost		Upfront cost

¹ Unless acquired separately

How to access Jabra DaaS

- 1**
Customer
contacts a Jabra reseller and confirms the solution requirements.
- 2**
Reseller
calculates periodic payments and obtains credit approval from our preferred finance partner.²
- 3**
Customer
signs the lease or rental agreement with our preferred finance partner.²
- 4**
Customer
receives the device(s) from the reseller and starts the periodic payments.

² Finance for business purposes only

