

ScanSource and HP Poly

Experience the partnership

Our dedicated ScanSource HP Poly team



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DEMO POOL



- Want to check out HP Poly solutions for yourself, or for a customer opportunity? As an authorized HP Poly partner, you can take advantage of our FREE demo pool program. Fill out the form to get started.
- [Request a demo](#)

DEDICATED PARTNER-ENABLEMENT SPECIALIST



- Partner application onboarding assistance
- How-to guides for deal registration
- Demo program
- Business plan and roadmap assistance
- Specific trainings based on requests

CUSTOM CONFIGURATION CENTER (CCC)



- More-than 6,000 configured devices shipped per day
- Basic to enhanced pre-provisioning and staging services cover all device needs
- Zero-touch: MAC-address capture
- HP Poly Zero Touch (ZTP)
- Custom services: Insert branded collateral; swap phone-bezels; custom label and package

HP POLY CARE PROTECTION



- Installation services:** Your customers don't have to worry about installation of HP Poly-supplied equipment because ScanSource takes care of connectivity to power sources, installation of devices like monitors and microphones, configuration with IP address, video testing, and more
- Maintenance contracts:** Through one-, three-, and five-year coverage options, ScanSource provides unlimited maintenance and tech support
- [Learn more about HP Poly Care](#)

TRY & BUY



- This exclusive ScanSource program shows how combining Microsoft Teams Rooms' latest and best features with HP Poly's powerful room kits allows you to create cutting-edge business solutions. It helps eliminate the risks to your end customers because YOU demo the Microsoft and HP Poly solution bundles before you offer them.
- [Request a Try & Buy](#)

PRE-SALE TECH SUPPORT SERVICES



- BOM creation: Determine what products are needed for your end-customers' specific needs and ensure all required/recommended parts are sent to you
- Phone and email support for all pre-sale technical questions/issues
- Technical support team members are HP Poly-certified professionals
- Our team has direct technical contacts at HP Poly, to assist when needed

POST-SALE TECH SUPPORT SERVICES



- 24/7 support for contracted partners
- Our support team carries the same technical certifications as HP Poly's team
- Our over-90-percent deflection rate means most cases are resolved by our team without escalating to HP Poly
- Direct RMA support: Our team can submit RMAs with HP Poly directly, for a faster turnaround
- Escalation support: For more-advanced technical issues, our team handles escalations, so you don't have to

Reach out to your dedicated ScanSource HP Poly team at poly@scansource.com

