

READY. SELL. GO.

Earn Points. Get Rewards.
Honeywell GO is back!



Overview

The following Terms and Conditions describe the qualification and participation requirements for the Honeywell Productivity Solutions and Services (“Honeywell”) Honeywell GO US&C Loyalty Program (the “Program”). The eligibility requirements for the GO Program are described below and may be modified by Honeywell from time to time. Partners participating in the Honeywell GO Program agree to abide by these Terms and Conditions in consideration of receiving benefits.

- 1. Only sales out** through an authorized distributor will be eligible for rewards.
 - Authorized distributors in the US and Canada are BlueStar, Ingram Micro, and ScanSource
 - **We are rewarding you for sales that include A, B, & C SKUs.** SKU classifications can be found in the Honeywell [pricebook](#).
 - Service Contracts (*excluding HEM*) and Operational Intelligence sales are also eligible for points.
 - **End-user reporting is required to redeem points**
 - You can earn Honeywell GO points on all sales of qualifying product, including Project Registrations and Price Exceptions.
 - Custom SKUs will only be approved on a case-by-case basis.
- 2.** In order to redeem points, you must be an authorized reseller in a Platinum Elite, Platinum, DMAR, Gold or Silver tier, who is **vetted and active** in the Performance Partner Program. Partners act as administrators for their relevant employee participants and they can appoint one or more individuals within their organization to assist with this effort.
- 3.** Participating in the program requires **complying with Honeywell Integrity and Compliance rules and internal validation**, specifically:
 - Signing our Performance Partner Program Agreement. We will be sending the agreements for signature within two weeks of receipt of this letter.
 - A Honeywell vetting process that provides additional visibility into our partners to ensure that the companies we work with meet our expectations with respect to integrity and compliance. We will reach out directly if there is any action required from your side to complete this process.
 - Additional terms and conditions for the program are required upon sign-up.
 - The above steps are mandatory for your company to be considered eligible to receive and redeem points.
- 4.** Effective June 1, 2024: Honeywell will cap GO points payout to a maximum of 2.5M points for any large deals, sales out revenue in a calendar year.
- 5.** Honeywell reserves the right to modify or discontinue the program, at which point participants will have the opportunity to redeem any points earned that have already been approved by Honeywell, subject to any applicable terms and conditions.