



Jabra GN

# TRY & BUY!

by scansource

Selling video-conferencing solutions just got easier thanks to the Jabra PanaCast Try & Buy program through ScanSource. Help your customers create cutting-edge collaboration solutions regardless of whether they are standardized on Microsoft, Zoom, or any other UC platform. Jabra works seamlessly with them all!

Employee experience (EX) and customer experience (CX) are profoundly affecting organizations of all sizes. Jabra PanaCast delivers meeting equity for those in the room and those attending virtually—making memorable meeting experiences productive, inclusive, and more-immersive, with happier participants who are both seen and heard.

**Jabra is currently featuring three video-conferencing solutions from which to choose:**

## UTILIZING THIS RISK-FREE PROGRAM IS EASY

### REQUEST

Complete the [Try & Buy Request Form](#).

### ORDER

Reference “ScScTry&Buy” on quote request to ScanSource AM team and on PO to ScanSource.

### DEMO

Secure a Try & Buy setup call with our ScanSource technical team to walk through proper installation and testing within five days of Try & Buy product receipt.

## CHOOSE YOUR PREFERRED KIT TO TRY

### PanaCast 50 Demo Kit



### PanaCast 50 Video Bar System



### PanaCast 50 Android Room System Kit



## TRY & BUY REQUEST FORM

*For all demo-kit requests, please allow at least 24 to 48 hours for a response from our demo team.*

### PROGRAM DETAILS:

- ScanSource allows resellers to purchase one of the kits above and try for up-to 30 days (pending credit approval).
- If reseller decides to keep the solution bundle, payment is due by end of the trial period.
- If all conditions are met during the trial period but reseller needs to return\* the solution bundle, reseller must contact [NACS@scansource.com](mailto:NACS@scansource.com) to initiate the return.

\*Must reference original PO# and “ScScTry&Buy” for return approval

### TERMS AND CONDITIONS:

- ScanSource reseller partner to complete and submit [Try & Buy Request Form](#).
- Reference “ScScTry&Buy” on quote request to ScanSource AM team and PO to ScanSource.
- Within five days of receipt of the Jabra Try & Buy products, contact ScanSource to schedule a tech support call to facilitate the proper installation and testing of the Try & Buy products.
- For returns: If all conditions are met, product must be in good working condition and may be returned within the 30-day timeframe as long as the Try & Buy setup call with ScanSource’s technical team was completed and Try & Buy was on the original purchase order.

Click [here](#) for full list of terms and conditions.