



Microsoft Teams Rooms Licensing Changes

Messaging Framework | August 2022

Microsoft Teams Rooms

Overview

Microsoft Teams Rooms is a modern meeting space solution that brings together the digital workspace of Microsoft Teams with dedicated first- or third-party audio and video devices, certified by Microsoft.

Microsoft Teams Rooms were purposefully built to help remove the barriers between spaces, places, and people, delivering the best Microsoft Teams meeting experience to any space. Thoughtfully designed, Microsoft Teams Rooms delivers meeting experiences with all participants in mind, not just those in the room.

With a rich ecosystem of connected meeting devices, powered by an intuitive app built by Microsoft for Microsoft Teams, Microsoft Teams Rooms turn any meeting space into an easy-to-use and inclusive collaboration space where everyone has a place at the table, regardless of where they sit.

Reasons to believe

1

Foster inclusive, collaborative meetings, bridging the gap between workspaces, so everyone has a place at the same virtual table, no matter where they join from.

2

Deliver consistent and intuitive Microsoft Teams experiences that allow people to easily schedule, join, and participate in meetings quickly.

3

Turn any space into an inclusive and easy-to-use meeting space with a wide selection of devices to flexibly scale to fit every need.

4

Keep devices secured, reliable, and up-to-date through rich management capabilities.

Microsoft Teams Rooms Basic license

Overview

Microsoft Teams Rooms Basic license offers core meeting experiences that connect teams across spaces.

This includes scheduling, joining, content sharing, and collaboration capabilities as well as essential security and management functions out-of-the-box. Microsoft Teams Rooms Basic provides a simple solution for IT teams who are starting their hybrid meeting rooms journey and overseeing 25 rooms or less.

Microsoft Teams Rooms Basic is available at no additional cost (\$0 per device per month) and is applicable to room systems that include a compute device.

Key pillars and features

Baseline meeting value added to Microsoft Teams Rooms hardware	Reduce channel and choice complexity	Low-friction path to upsell/Pro
<ul style="list-style-type: none">Now, customers get to benefit from core meeting functionality included with certified Microsoft Teams Rooms devices. This advances the absolute value of Microsoft Teams Rooms device kits.	<ul style="list-style-type: none">For SMB and pilot scenarios, customers have one less step to take, they can get started with Microsoft Teams meetings after purchase of certified Microsoft Teams Rooms device.	<ul style="list-style-type: none">When they need more advanced features, there is only one choice—Microsoft Teams Rooms Pro!

Microsoft Teams Rooms Basic license

Hero features

1

Collaborate with your team no matter where they are, with core hybrid meeting experiences.

2

Instantly join meetings and share content with one-touch join and wireless sharing.

3

Cultivate real-time collaboration in every meeting, for every attendee, with a shared digital canvas accessible from any device.



Microsoft Teams Rooms Pro license

Overview

Microsoft Teams Rooms Pro provides advanced meeting experiences that are better optimized for hybrid, advanced security, more granular management controls, and rich reporting and analytics.

Microsoft Teams Rooms Pro includes everything previously included in Microsoft Teams Rooms Standard, plus intelligent audio and video peripherals, meeting customizations, multi-device sign in, and endpoint manager for IoT and Endpoint.

Microsoft Teams Rooms Pro license is an annual subscription license from \$40 per device per month.

Key pillars and features

Simple	Future Proof	Competitive Differentiation
<ul style="list-style-type: none">• One license simplifies planning.• One license that has all features across core and advanced value in meetings and management.	<ul style="list-style-type: none">• Guaranteed to be future-proof as newer innovations arrive.• No upgrades or trade-offs necessary.	<ul style="list-style-type: none">• Competitive price point compared to Zoom.• AI and SaaS powered value in managed service.• Guidance across devices, furniture, and layout on how to optimize room(s) for hybrid.

Microsoft Teams Rooms Pro license

Hero features

1

Advanced hybrid meeting experiences such as inclusive layouts, intelligent audio & video, and branding customizations.

2

Remote management, bulk actions, real-time device, and meeting analytics.

3

Enterprise-grade security with Microsoft Defender for Endpoint and IoT.

4

Get new features and optimizations (e.g., device settings, remote factory reset, etc.) focused on improving the productivity of the users and admins via periodic updates.

5

Upcoming: Advanced control & management of in-progress meetings using real-time alerts.

6

Upcoming: Seamlessly update device with the ability to create rings and more granular update capabilities.

7

Upcoming: Advanced capabilities to manage device by location in workspaces.

Microsoft Teams Rooms licensing comparison

Functional differences:

Microsoft Teams Rooms Basic vs Microsoft Teams Rooms Pro

Meeting Capabilities

Microsoft Teams Rooms Basic offers the essentials for in-room meetings.

It does not have advanced inclusivity experiences such as front row, split gallery, phone system, and intelligent peripherals.

Microsoft Teams Rooms Pro includes all these features and is better suited for customers who want to enable truly inclusive hybrid meetings.

Device Management

Microsoft Teams Rooms Pro offers advanced in-room meeting experiences.

It includes Microsoft Teams admin center, which offers organizations the ability to remotely manage devices, apply bulk settings, and view room health alerts.

Microsoft Teams Rooms Basic only includes device enrollment and inventory as well as automatic updates.

Feature comparison: Microsoft Teams Rooms Basic vs Microsoft Teams Rooms Pro

	Microsoft Teams Rooms Basic \$0 per device per month	Microsoft Teams Rooms Pro \$40 per device per month		Microsoft Teams Rooms Basic \$0 per device per month	Microsoft Teams Rooms Pro \$40 per device per month
Meeting join			Intelligent audio & video (May require additional peripherals)		
Join Teams meetings with 1-touch, proximity, and meeting ID	●	●	Support for Intelligent Speaker live transcript with speaker identification		●
Start ad hoc meetings from the room	●	●	Multi-stream people feed for intelligent cameras*		●
Direct Guest Join for Zoom and Webex meetings	●	●	Multi-camera support		●
Join meetings across Teams clouds		●	Panoramic room view		●
Room check-in with Teams Panel		●	Remote PTZ controls*		●
Share and collaborate			AI noise suppression		
Share and view all Teams content types	●	●	People counting		●
Share whiteboard with Content Capture Camera		●	Security & compliance		
Meeting engagement			Secure operating system		
Teams video gallery with multiple layout options	●	●	System level security (Secure boot, Assigned Access mode, etc.)	●	●
Front row		●	Azure AD Conditional Access policies		●
Engage with Chat, Loop content*		●	Device management		
Together mode		●	Teams admin center enrollment and inventory	●	●
Large gallery (up to 50 videos)		●	Automatic software updates	●	●
Split gallery across 2 screens		●	Detailed system and configuration information		●
Calling			Peripheral health management		
Make and receive peer-to-peer and group calls	●	●	Remote configuration		●
Microsoft 365 Phone System		●	Device history and activity		●
PSTN Calling**		●	ITSM integration		●
Inbound and outbound SIP/H323 video calls*		●	Custom health alerts		●
			Device analytics		●
			Application updates and AI-powered remediation service previously under Managed Services in the Premium SKU*		●

*Feature coming soon

**With Calling Plan

Note: Basic and Pro licenses supported across Windows, Android, and Surface Hub