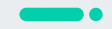


# Yealink



## HYBRID WORKING SOLUTIONS PLAYBOOK

MAKE COMMUNICATION SIMPLER AND  
MORE EFFICIENT

[\\*Click to find your best Yealink solutions](#)

[\\*Click the subtitles for returning to the previous menus](#)



# OVERVIEW



**Why Yealink**



**Solutions & Scenarios**



**Service & Support**



**Latest Promotion**

# NEXT-GEN AUDIO & VIDEO INTELLIGENCE

**TOP 1** Market Share<sup>[1]</sup>  
by IP Phone Unit Shipment

**TOP 5** Market Share<sup>[2]</sup>  
by Video Conference Device Shipment

**TOP 5** Business Headset Provider<sup>[3]</sup>  
by Business Headsets Device Shipment

## Audio

Enhanced clarity,  
distraction-free audio  
quality,  
be heard in the best way



### DELIVERS TRUE VOICE

Exclusive Multi-Channel Echo Post-Processing Technology and De-Reverberation Algorithm, covering 2.5m+



### WHITOUT NOISE

AI Noise Cancellation and Acoustic Shield Technology to filter out background noise



### EVERYONE GETS HEARD

Adaptive beamforming algorithm to support locating and long-distance voice pickup covering 3-8m sized rooms. High precision of 3° for sound arrival direction.



### FLEXIBLE AND SCALABLE AUDIO OPTIONS

Dedicated voice device solutions for all types of spaces, providing full support for third party DSP.

## Video

AI Tracking Pro, restore  
face-to-face  
experiences to the best



### EVERYTHING'S ON TRACK

Exclusive Lip Movement Detection Technology



### SEES FAR

High-Precision Detection Model to cover large conference room scenes of 10-12 meters



### RESPONDS QUICKLY

Gesture Recognition Technology realizing switching in 2 seconds



### PRO-GRADE TRACKING FIELD

Dual Eye Structure ensures the AI tracking field of view to cover all



# WHAT TYPE OF SOLUTIONS ARE YOU LOOKING FOR?



**Personal Devices**



**Shared Devices**

# Overview

## Personal Devices

**Yealink  
Business  
Headsets  
Portfolio**

**Choose the  
Required  
Scenarios**

**Yealink  
Headset  
Compatibility  
Center**

# YEALINK BUSINESS HEADSETS PORTFOLIO

## Personal Devices

**RJ/QD Wired Headsets**  
(Call Centric)

**USB Wired Headsets**  
(Office/Call Centric/  
Work from Home)

**DECT Wireless Headsets**  
(Office/Call Centric/  
Work from Home)

**Bluetooth Headset**  
(co-working spaces/ home  
office/private office/on the go )



YHS34/YHS34 Lite



UH34/UH34 Lite



UH36



WH62 Portable



WH62



WH63



BH72 Lite  
Black/Gray



BH72 with Charging Stand  
Black/Gray



BH76  
Black/Gray



YHS36



UH37



UH38



WH63 Portable



WH66



WH67



BH76 with Charging Stand  
Black/Gray



BH71/BH71 Pro



BH71 Workstation/BH71  
Workstation Pro

# IN WHAT SCENARIOS WILL YOU DEPLOY THE SOLUTIONS?

## Personal Devices



**Private Space**



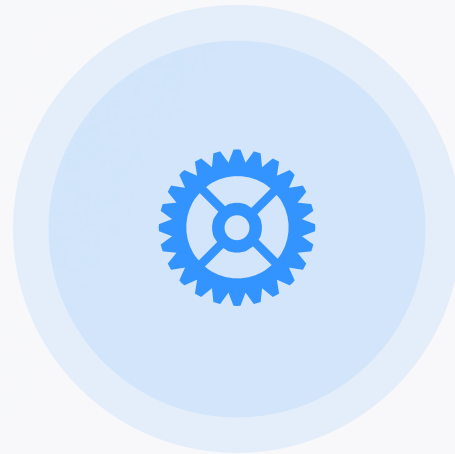
**Public Space**

# WHAT TYPE OF SOLUTIONS ARE YOU CONSIDERING?

Personal Devices>Private Space



**Standard Solution**



**Enhanced Solution**



**Premium Solution**

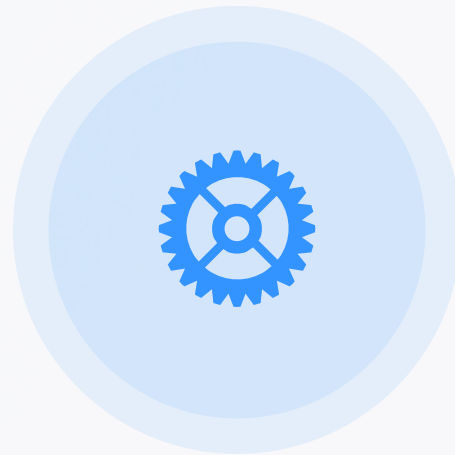


# WHAT TYPE OF SOLUTIONS ARE YOU CONSIDERING?

Personal Devices>Public Space



**Standard Solution**



**Enhanced Solution**



**Premium Solution**

# PROFESSIONAL MEETING&WORKING EXPERIENCE AT HOME

Personal Devices>Private Space>Standard Solution

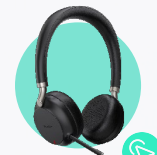


UVC 20



WH62

OR



BH72 Lite

- UVC20, comes with smart light for best display and automatic lighting adjustment, provides convenient USB plug-and-play experience
- Yealink business headsets support long wireless range, microphone noise cancellation, all day wearing comfort, mobile phone calling, speaker for hands-free talking, and great music performance
- WH62 DECT headset meets all your work requirement, which is suitable for every workplace, simple and flexible, and the BH72 Bluetooth headset helps you to switch seamlessly between work and life, anywhere.

## Recommended Products

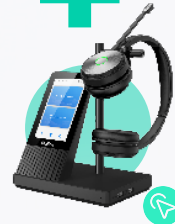
Model	Product(s) Name	SKU	List Price
WH62 Dual Teams	WH62 Dual	1308001	\$ 249
BH72 Lite Teams Black USB-A	BH72 Lite	1208600	\$ 199
UVC20	UVC20	1306010	\$ 89

# ENTERPRISE EXPERIENCE AT HOME

Personal Devices>Private Space>Enhanced Solution



UVC 30 Desktop



WH66 Dual

OR



BH71 Workstation Pro

- UVC30 comes with USB plug-and-play for quick start without deployment, and the auto-framing supports automatic face detection to present exquisitely
- Yealink business headsets support long wireless range, microphone noise cancellation, all day wearing comfort, mobile phone calling, speaker for hands-free talking, and great music performance
- BH71 Pro comes with ergonomic design can support 10-hour talk time of headset and 20-hour extra battery life for the convenience as taking out without carrying a base

## Recommended Products

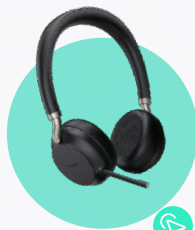
Model	Product(s) Name	SKU	List Price
WH66 Dual Teams	WH66 Dual	1308003	\$ 409
BH71 Workstation Pro	BH71 Workstation Pro	1208654	\$ 359
UVC30 Desktop	UVC30 Desktop	1306003	\$ 189

# ENTERPRISE EXPERIENCE AT HOME

Personal Devices>Private Space>Premium Solution



DeskVision A24



BH72 Lite

**DeskVision 24 makes any desk handy for collaboration as its all-in-one desktop design with highly integrated hardware and software can meet all desktop office needs.**

- UC workstation mode allows working as a second monitor, laptop charging and Qi charging.
- Native Teams display experience empowers effective collaboration, including touch whiteboard, chat, meetings, calls, calendar, Cortana and files.
- Easily switch between native Teams and UC workstation mode with one-touch button.
- High quality microphone and speakers with noise cancellation technology to deliver clear and clean duplex audio.
- AI-powered electric lift 4K camera and real time auto-framing to ensure privacy and meeting equality.
- Yealink business headsets support long wireless range, microphone noise cancellation, all day wearing comfort, mobile phone calling, speaker for hands-free talking, and great music performance

## Recommended Products

Model	Product(s) Name	SKU	List Price
A24	DeskVision A24	1303161	\$ 1,499
BH72 Lite Teams Black USB-A	BH72 Lite	1208600	\$ 205

# FLEXIBILITY TO WORK ANYWHERE (On-The-Go, Open Office)

Personal Devices>Public Space>Standard Solution



UVC 20



BH71 Pro

OR



WH62 Dual Portable

- UVC20, comes with smart light for best display and automatic lighting adjustment, provides convenient USB plug-and-play experience
- Yealink business headsets support long wireless range, microphone noise cancellation, all day wearing comfort, mobile phone calling, speaker for hands-free talking, and great music performance
- BH71 Pro comes with ergonomic design can support 10-hour talk time of headset and 20-hour extra battery life for the convenience as taking out without carrying a base

## Recommended Products

Model	Product(s) Name	SKU	List Price
WH62 Dual Portable Teams	WH62 Dual Portable	1208643	\$ 219
BH71 Pro	BH71 Pro	1208652	\$ 189
UVC20	UVC20	1306010	\$ 89

# SIMPLE&EASY COLLABORATION

Personal Devices>Public Space>Enhanced Solution

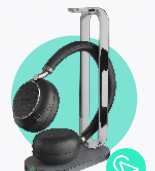


UVC 30



WH66 Dual

OR



BH76

- UVC30 comes with USB plug-and-play for quick start without deployment, and the auto-framing supports automatic face detection to present exquisitely
- Yealink business headsets support long wireless range, microphone noise cancellation, all day wearing comfort, mobile phone calling, speaker for hands-free talking, strong ANC for blocking the surrounding noise, and great music performance
- BH76 bluetooth headset features a retractable hidden microphone boom arm, AptX-HD audio codec, active noise cancellation, up to 35-hour talk time, and dual visible busylight.

## Recommended Products

Model	Product(s) Name	SKU	List Price
WH66 Dual Teams	WH66 Dual	1308003	\$ 409
BH76 with Charging Stand Teams Black USB-A	BH76 with Charging Stand	1208625	\$ 359
UVC30 Desktop	UVC30 Desktop	1306003	\$ 189

# SIMPLE&EASY COLLABORATION

Personal Devices>Public Space>Premium Solution



DeskVision A24



BH76

**Work smarter with UC workstation mode which allows you to use the device as a second monitor, charge your laptop and even wirelessly charge your phone.**

- Enjoy a seamless collaboration experience with DeskVison A24 providing Native Teams display as featuring touch whiteboard, chat, meetings, calls, calendar, Cortana and files.
- Quickly switch between Teams and UC workstation mode with one-touch button, enhancing productivity and efficiency.
- High-Quality Audio and Video: Hear and be heard clearly with noise-cancelling microphones and speakers, while AI-powered camera with auto-framing ensures privacy and meeting equality.
- Yealink business headsets BH76 features a retractable hidden microphone boom arm, AptX-HD audio codec, active noise cancellation, up to 35-hour talk time, and dual visible busylight.

## Recommended Products

Model	Product(s) Name	SKU	List Price
A24	DeskVision A24	1303161	\$ 1,499
BH76 with Charging Stand Teams Black USB-A	BH76 with Charging Stand	1208625	\$ 359

# IN WHAT SCENARIOS WILL YOU DEPLOY THE SOLUTIONS?

## Shared Devices



**Huddle Space**  
(2-4 Users)



**Middle Space**  
(7-12 Users)



**Small Space**  
(4-7 Users)



**Large-Extra Large Space**  
(12+ Users)

Large

Extra Large



# WHAT PLATFORM & SYSTEM DO YOU USE?

Shared Devices>Huddle Space



**BYOD**



**Microsoft Teams  
on Android**



**ZOOM Room Appliance**

# WHAT TYPE OF SOLUTIONS ARE YOU CONSIDERING?

Shared Devices>Huddle Space>BYOD



**Standard Solution**



**Premium Solution**

# WHAT TYPE OF SOLUTIONS ARE YOU CONSIDERING?

Shared Devices>Huddle Space>Microsoft Teams on Android



**Standard Solution**



**Premium Solution**

# PRO MEETINGS IN A SIMPLE WAY

Shared Devices>Huddle Space>BYOD>Standard



MeetingBar A10

**MeetingBar A10** makes premium experience affordable for small spaces and its all-in-one compact design simplifies setting up within minutes.

- Equipped with advanced AI features such as **auto framing and speaker tracking**, the premium **4K camera** of A10 captures every detail with stunning accuracy and rich color, ensuring your meetings are of the highest quality.
- Zero disruptive background noise with the A10's **built-in 8 MEMS microphone arrays**. Enjoy crystal-clear duplex audio, even in small spaces.
- With leading video platforms at your fingertips, you can effortlessly upgrade to a native experience such as **Teams or Zoom**. Say goodbye to compatibility issues and hello to hassle-free video conferencing.
- Take control of your meeting room devices from anywhere with the Yealink Management Cloud Service (YMCS) account. Monitor, manage, and upgrade your devices remotely for a seamless meeting experience.

## Recommended Products

Model	Product(s) Name	SKU	List Price
A10-010	MeetingBar A10	1203680	\$ 999
WPP30	WPP 30	1303112	\$ 300

# KEEP COLLABORATIVE ANYWHERE

Shared Devices>Huddle Space>BYOD>Premium



**DeskVision A24**

**DeskVision 24 makes any desk handy for collaboration as its all-in-one desktop design with highly integrated hardware and software can meet all desktop office needs.**

- UC workstation mode allows working as a second monitor, laptop charging and Qi charging.
- Native Teams display experience empowers effective collaboration, including touch whiteboard, chat, meetings, calls, calendar, Cortana and files.
- Easily switch between native Teams and UC workstation mode with one-touch button.
- High quality microphone and speakers with noise cancellation technology to deliver clear and clean duplex audio.
- AI-powered electric lift 4K camera and real time auto-framing to ensure privacy and meeting equality.

## Recommended Products

Model	Product(s) Name	SKU	List Price
A24	DeskVision A24	1303161	\$ 1,499

# PRO MEETINGS IN A SIMPLE WAY

Shared Devices>Huddle Space>Microsoft Teams on Android>Standard



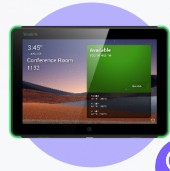
MeetingBar A10



WPP30



CTP18



RoomPanel



**MeetingBar A10 makes premium experience affordable for small spaces and its all-in-one compact design simplifies setting up within minutes.**

- Equipped with advanced AI features such as auto framing and speaker tracking, the premium 4K camera of A10 captures every detail with stunning accuracy and rich color.
- Zero disruptive background noise with the A10's built-in 8 MEMS microphone arrays. Enjoy crystal-clear duplex audio, even in small spaces.
- Enjoy seamless wireless content sharing and bring your own device (BYOD) capabilities with the WPP30 support.
- With leading video platforms at your fingertips, you can effortlessly upgrade to a native experience such as Teams or Zoom.
- Take control of your meeting room devices from anywhere with the Yealink Management Cloud Service (YMCS) account. Monitor, manage, and upgrade your devices remotely for a seamless meeting experience.

**One touch to book and join the meeting with CTP 18 for Native Microsoft Teams experience**

## Recommended Products

Model	Product(s) Name	SKU	List Price
A10-020	MeetingBar A10, CTP18	1203684	\$ 1,399
A10-010	MeetingBar A10, VCR11	1203680	\$ 999
RoomPanel-Teams	RoomPanel	1303110	\$ 599

# KEEP EFFECTIVE AND INNOVATIVE

Shared Devices>Huddle Space>Microsoft Teams on Android>Premium



DeskVision A24

**DeskVision 24 makes any desk handy for collaboration as its all-in-one desktop design with highly integrated hardware and software can meet all desktop office needs.**

- UC workstation mode allows working as a second monitor, laptop charging and Qi charging.
- Native Teams display experience empowers effective collaboration, including touch whiteboard, chat, meetings, calls, calendar, Cortana and files.
- Easily switch between native Teams and UC workstation mode with one-touch button.
- High quality microphone and speakers with noise cancellation technology to deliver clear and clean duplex audio.
- AI-powered electric lift 4K camera and real time auto-framing to ensure privacy and meeting equality.

## Recommended Products

Model	Product(s) Name	SKU	List Price
A24	DeskVision A24	1303161	\$ 1,499

# PRO MEETINGS IN A SIMPLE WAY

Shared Devices>Huddle Space>ZOOM Room Appliance



MeetingBar A10



WPP30



CTP18



RoomPanel



**MeetingBar A10 provides PRO-potions with the affordable budget with the all-in-one compact design that simplifies setting up within minutes.**

- A10 supports wireless content sharing and BYOD with WPP30.
- A10 comes with AI features like auto framing and speaker tracking, and its premium 4K camera captures important details precisely with great color and ensures meeting equality.
- The built-in 8 MEMS microphone arrays cover up the small space and deliver noise-free duplex audio.
- Leading video platforms within your choices, seamless upgrade to a native experience like Teams or Zoom.
- Monitor, control, and upgrade your meeting room devices remotely with Yealink Management Cloud Service (YMCS) account.

**One touch to join the meeting with Native Zoom experience**

## Recommended Products

Model	Product Name	SKU	List Price
A10-020	MeetingBar A10, CTP18	1203684	\$ 1,399
A10-010	MeetingBar A10	1203680	\$ 999
RoomPanel-Zoom	RoomPanel	1303116	\$ 599



# WHAT PLATFORM & SYSTEM DO YOU USE?

Shared Devices>Small Space



**BYOD**



**Microsoft Teams  
on Android**



**Microsoft Teams  
on Windows**



**ZOOM Room  
Appliance**



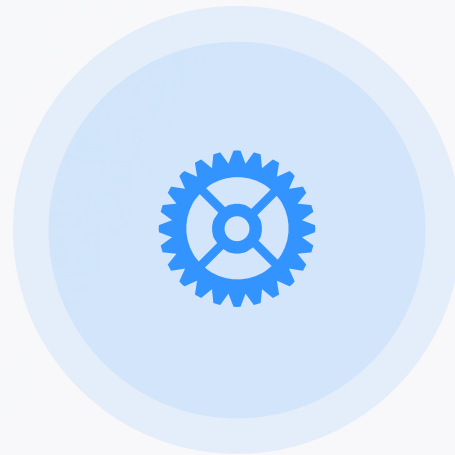
**ZOOM Room for  
Windows**

# WHAT TYPE OF SOLUTIONS ARE YOU CONSIDERING?

Shared Devices>Small Space>BYOD



**Standard Solution**



**Enhanced Solution**



**Premium Solution**

# WHAT TYPE OF SOLUTIONS ARE YOU CONSIDERING?

Shared Devices>Small Space>Microsoft Teams on Android



**Standard Solution**



**Enhanced Solution**



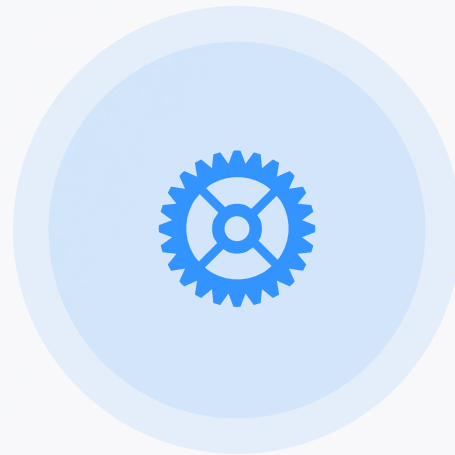
**Premium Solution**

# WHAT TYPE OF SOLUTIONS ARE YOU CONSIDERING?

Shared Devices>Small Space>Zoom Room Appliance



**Standard Solution**



**Enhanced Solution**



**Premium Solution**

# SMALL ROOM, PRO EXPERIENCE

Shared Devices>Small Space>BYOD>Standard



UVC30

UVC30 is a premium 4K USB camera designed for small and huddle meeting room, works with most UC platform, including Microsoft Teams and Skype for Business, Zoom, etc.

- With support for multiple resolutions, including 4K/30FPS, 1080P/60FPS, and 720P/60FPS, the UVC30 offers superior image quality that will enhance any small or huddle meeting room.
- The adjustable field of view (70°/90°/120°) allows you to customize your video conferencing experience, ensuring that everyone is in frame and engaged in the conversation.

## Recommended Products

Model	Product(s) Name	SKU	List Price
UVC30-Room	UVC30-Room	1306004	\$ 199
UVC30-Desktop	UVC30-Desktop	1306003	\$ 189

# SMALL ROOM, PRO EXPERIENCE

Shared Devices>Small Space>BYOD>Enhanced



MeetingBar A10



WPP30

**MeetingBar A10** makes premium experience affordable for small spaces and its all-in-one compact design simplifies setting up within minutes.

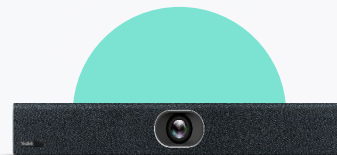
- Equipped with advanced AI features such as **auto framing and speaker tracking**, the premium **4K camera** of A10 captures every detail with stunning accuracy and rich color, ensuring your meetings are of the highest quality.
- Zero disruptive background noise with the A10's **built-in 8 MEMS microphone arrays**. Enjoy crystal-clear duplex audio, even in small spaces.
- With leading video platforms at your fingertips, you can effortlessly upgrade to a native experience such as **Teams or Zoom**. Say goodbye to compatibility issues and hello to hassle-free video conferencing.
- Take control of your meeting room devices from anywhere with the Yealink Management Cloud Service (YMCS) account. Monitor, manage, and upgrade your devices remotely for a seamless meeting experience.

## Recommended Products

Model	Product(s) Name	SKU	List Price
A10-010	MeetingBar A10, VCR11	1203680	\$ 999
WPP30	WPP 30 Sharing Dongle	1303112	\$ 300

# SMALL ROOM, PRO EXPERIENCE

Shared Devices>Small Space>BYOD>Premium



UVC40

**UVC40 with USB plug-and-play capability enables you to impress everyone in video meetings no matter where work happens.**

- Built-in Wi-Fi module for device management.
- 20 MP High-quality AI-powered camera and 133° Ultra-wide angle lens.
- 8 MEMS Microphone arrays and built-in speaker.
- Applicable to most video conferencing platforms, including (but not limited to): Microsoft Teams, Zoom, Blue Jeans, Google Meet, Cisco Webex, GoTo Meeting, Yealink Meeting, allowing you to connect with your teammates no matter where they are.

## Recommended Products

Model	Product Name	SKU	List Price
UVC40	UVC40	1206607	\$ 899
UVC40-BYOD	UVC40, BYOD Box	1206609	\$ 1,059

# BUILT FOR SMART MEETING EXPERIENCE

Shared Devices > Small Space > Microsoft Teams on Android > Standard



MeetingBar A10



WPP30



CTP18

**MeetingBar A10** makes premium experience affordable for small spaces and its all-in-one compact design simplifies setting up within minutes.

- Equipped with advanced AI features such as **auto framing and speaker tracking**, the premium **4K camera** of A10 captures every detail with stunning accuracy and rich color, ensuring your meetings are of the highest quality.
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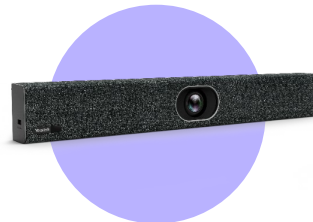
## Recommended Products

Model	Product(s) Name	SKU	List Price
A10-010	MeetingBar A10, VCR11	1203680	\$ 999
A10-020	MeetingBarA10, CTP18	1203684	\$ 1,399



# BUILT FOR SMART MEETING EXPERIENCE

Shared Devices>Small Space>Microsoft Teams on Android>Enhanced



A20



WPP30



CTP18

**Yealink MeetingBar ensures simple to set up a dedicated room with the plug-and-play convenience.**

- Empower your meetings with diverse video platform experiences. No matter which platform you use, start your meeting right now.
- Get ready to be impressed with **MeetingBar's 20-megapixel sensor and 120° field of view**. Experience ultra-clear and ultra-wide visuals, even in the smallest of spaces.
- Enjoy AI-features including **auto framing, speaker tracking, picture-in-picture and multi-focus framing** for automatic perfection
- Experience crystal-clear audio with **the built-in 8 MEMS microphone arrays** and powerful speaker. With AI noise cancellation, never miss a beat and enjoy uninterrupted meetings.

## Recommended Products

Model	Product(s) Name	SKU	List Price
A20-010	MeetingBar A20, VCR11	1206650	\$ 1,599
A20-020	MeetingBar A20, CTP18	1206651	\$ 1,999

# BUILT FOR SMART MEETING EXPERIENCE

Shared Devices>Small Space>Microsoft Teams on Android>Premium



MeetingBoard 65

Unlock the true potential of your meetings with Yealink MeetingBoard 65 - the ultimate all-in-one collaboration space solution that's perfect for any meeting room.

- Experience incredible visuals with the MeetingBoard's 4K built-in camera and professional SONY image sensor.
- Elevate your meetings with Yealink's intelligent AI features, including auto framing, speaker tracking, picture-in-picture and multi-focus framing.
- Enjoy premium 8m full-duplex audio experience with 4+2 stereo speakers and high fidelity sound quality. With AI-enhanced noise cancellation and reverberation suppression, you'll never have to worry about disruptive background noise again.
- Collaborate like never before with its smart whiteboarding feature. Transform your meetings into engaging and productive sessions with easy-to-use, intuitive tools that encourage collaboration and creativity.

## Recommended Products

Model	Product(s) Name	SKU	List Price
MB65-A001	MeetingBoard 65	1303066	\$ 4,799
MB-FloorStand-650	FloorStand	330100055002	\$ 529

# BUILT FOR SMART MEETING EXPERIENCE

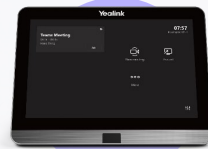
Shared Devices>Small Space>Microsoft Teams on Windows



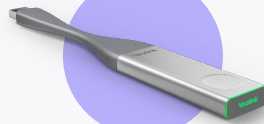
UVC40



Mcore Pro Mini-PC



Mtouch II



WPP20

Experience the ultimate video conferencing solution with Yalink's MVC400 bundle. Specially designed for Microsoft Teams rooms.

- Keep everyone engaged with Yalink's AI technology, including **auto framing and speaker tracking**. These advanced features ensure that every participant is seen and heard clearly, no matter where they are.
- Enjoy stunning visuals with the **MVC400's 20MP camera and 133° wide-angle lens**. Whether you're in a small or large meeting room, you'll have a clear and wide view of everyone in the room.
- Collaborate effortlessly using **WPP20 with one-click content sharing**.
- With 8 MEMS microphone arrays and de-reverberation, you'll enjoy a full-duplex voice experience without any interruptions, making collaboration easy and productive.

## Recommended Products

Model	Product(s) Name	SKU	List Price
MVC400-C3-000	UVC40 Video Bar, MTouch II touch panel, MCore Pro mini-PC	1106971	\$ 2,949
WPP20	WPP20	1303107	\$ 200

# BUILT FOR SMART MEETING EXPERIENCE

Shared Devices>Small Space>Zoom Room Appliance>Standard



MeetingBar A10



WPP30



CTP18

**MeetingBar A10** makes premium experience affordable for small spaces and its all-in-one compact design simplifies setting up within minutes.

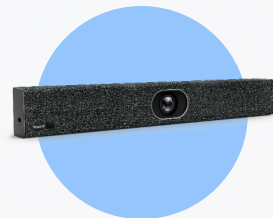
- Equipped with advanced AI features such as **auto framing and speaker tracking**, the premium **4K camera** of A10 captures every detail with stunning accuracy and rich color, ensuring your meetings are of the highest quality.
- Zero disruptive background noise with the A10's **built-in 8 MEMS microphone arrays**. Enjoy crystal-clear duplex audio, even in small spaces.
- With leading video platforms at your fingertips, you can effortlessly upgrade to a native experience such as **Teams or Zoom**. Say goodbye to compatibility issues and hello to hassle-free video conferencing.
- Take control of your meeting room devices from anywhere with the Yealink Management Cloud Service (YMCS) account. Monitor, manage, and upgrade your devices remotely for a seamless meeting experience.

## Recommended Products

Model	Product(s) Name	SKU	List Price
A10-010	MeetingBar A10, VCR11	1203680	\$ 999
A10-020	MeetingBarA10, CTP18	1203684	\$ 1,399

# BUILT FOR SMART MEETING EXPERIENCE

Shared Devices>Small Space>Zoom Room Appliance>Enhanced



A20



WPP30



CTP18

**Yealink MeetingBar ensures simple to set up a dedicated room with the plug-and-play convenience.**

- Empower your meetings with diverse video platform experiences. No matter which platform you use, start your meeting right now.
- Get ready to be impressed with **MeetingBar's 20-megapixel sensor and 120° field of view.** Experience ultra-clear and ultra-wide visuals, even in the smallest of spaces.
- Enjoy AI-features including **auto framing, speaker tracking, picture-in-picture and multi-focus framing** for automatic perfection
- Experience crystal-clear audio with **the built-in 8 MEMS microphone arrays** and powerful speaker. With AI noise cancellation, never miss a beat and enjoy uninterrupted meetings.

## Recommended Products

Model	Product(s) Name	SKU	List Price
A20-010	MeetingBar A20, VCR11	1206650	\$ 1,599
A20-020	MeetingBar A20, CTP18	1206651	\$ 1,999

# BUILT FOR SMART MEETING EXPERIENCE

Shared Devices>Small Space>Zoom Room Appliance>Premium



MeetingBoard 65

Unlock the true potential of your meetings with Yealink MeetingBoard 65 - the ultimate all-in-one collaboration space solution that's perfect for any meeting room.

- Experience incredible visuals with the MeetingBoard's **4K built-in camera** and **professional SONY image sensor**.
- Elevate your meetings with Yealink's intelligent AI features, including auto framing, speaker tracking, picture-in-picture, multi-focus framing, and smart gallery.
- Enjoy premium **8m full-duplex audio experience with 4+2 stereo speakers** and high fidelity sound quality. With **AI-enhanced noise cancellation and reverberation suppression**, you'll never have to worry about disruptive background noise again.
- Collaborate like never before with its smart whiteboarding feature. Transform your meetings into engaging and productive sessions with easy-to-use, intuitive tools that encourage collaboration and creativity.

## Recommended Products

Model	Product(s) Name	SKU	List Price
MB65-A001	MeetingBoard 65	1303066	\$ 4,799
MB-FloorStand-650	FloorStand	330100055002	\$ 529

# BUILT FOR SMART MEETING EXPERIENCE

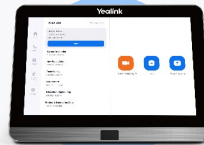
Shared Devices>Small Space>Zoom Room for Windows



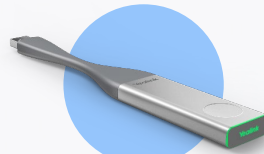
UVC40



Mcore Pro Mini-PC



Mtouch II



WPP20

## ZVC400 Zoom Rooms system is a video solution designed for immersive (intelligent) Zoom meetings

- Keep everyone engaged with Yealink's AI technology, including **auto framing and speaker tracking**. These advanced features ensure that every participant is seen and heard clearly, no matter where they are.
- Enjoy stunning visuals with the ZVC400's **20MP camera and 133° wide-angle lens**. Whether you're in a small or large meeting room, you'll have a clear and wide view of everyone in the room.
- Collaborate effortlessly using WPP20 with one-click content sharing.
- With **8 MEMS microphone arrays and de-reverberation**, you'll enjoy a full-duplex voice experience without any interruptions, making collaboration easy and productive.

### Recommended Products

Model	Product(s) Name	SKU	List Price
ZVC400-C3-000	UVC40 Video Bar, MTouch II touch panel, MCore Pro Mini-PC	1109931	\$ 2,949
WPP20	WPP20	1303107	\$ 200

# WHAT PLATFORM & SYSTEM DO YOU USE?

Shared Devices>Middle Space



**Microsoft Teams  
on Android**



**Microsoft Teams  
on Windows**



**ZOOM Room  
Appliance**



**ZOOM Room for  
Windows**



# WHAT TYPE OF SOLUTIONS ARE YOU CONSIDERING?

Shared Devices>Middle Space>Microsoft Teams on Android



**Standard Solution**



**Premium Solution**

# WHAT TYPE OF SOLUTIONS ARE YOU CONSIDERING?

Shared Devices>Middle Space> Microsoft Teams on Windows



**Standard Solution**



**Premium Solution**

# WHAT TYPE OF SOLUTIONS ARE YOU CONSIDERING?

Shared Devices>Middle Space>Zoom Room Appliance



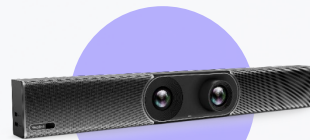
**Standard Solution**



**Premium Solution**

# ENJOY ADVANCED HYBRID WORK

Shared Devices>Middle Space>Microsoft Teams on Android>Standard



A30



WPP30



CTP18

## Yealink MeetingBar ensures simple to set up a dedicated room with the plug-and-play convenience.

- Empower your meetings with diverse video platform experiences. No matter which platform you use, start your meeting right now.
- Enjoy stunning visuals with Yealink MeetingBar's **dual-eye camera**, featuring **10x optical zoom** and an **8-megapixel digital camera** with a **120° field of view**. Get an ultra-clear and ultra-wide view, even in small spaces.
- Take your meetings to the next level with Yealink MeetingBar's AI-powered video features, including **auto Framing**, **speaker tracking**, and **picture-in-picture**.
- With built-in **8 MEMS microphone arrays and speaker**, and **AI noise cancellation**, you'll experience crystal-clear audio and video that will elevate your meetings to a whole new level.

## Recommended Products

Model	Product(s) Name	SKU	List Price
A30-010	MeetinBar A30, VCR 11	1206652	\$ 2,599
A30-020	MeetinBar A30, CTP18	1206653	\$ 2,999

# ENJOY ADVANCED HYBRID WORK

Shared Devices>Middle Space>Microsoft Teams on Android>Premium



MeetingBoard 65



6x PTZ Camera



WPP30



CTP18

Unlock the true potential of your meetings with Yealink MeetingBoard 65 - the ultimate all-in-one collaboration space solution that's perfect for any meeting room.

- Experience incredible visuals with the MeetingBoard's **4K built-in camera** and professional **SONY image sensor**.
- With the optional **12x/6x detachable PTZ camera**, you can take advantage of MeetingBoard's Intelligent AI features. Enjoy advanced features as auto framing, speaker tracking, picture-in-picture, multi-focus framing.
- Enjoy premium **8m full-duplex audio experience with 4+2 stereo speakers** and high fidelity sound quality. With **AI-enhanced noise cancellation and reverberation suppression**, you'll never have to worry about disruptive background noise again.
- Collaborate like never before with its **smart whiteboarding feature**. Transform your meetings into engaging and productive sessions with easy-to-use, intuitive tools that encourage collaboration and creativity.

## Recommended Products

Model	Product(s) Name	SKU	List Price
MB65-A001	MeetingBoard 65	1303066	\$ 4,799
MB-Camera-6X	6x PTZ Camera	1303074	\$ 659
WPP30	WPP30 Sharing Dongle	1303112	\$ 300
CTP18-STD	CTP18 Touch Console	1303047	\$ 599
MB-FloorStand-650	FloorStand	330100055002	\$ 529

# ENJOY ADVANCED HYBRID WORK

Shared Devices>Middle Space>Microsoft Teams on Windows>Standard



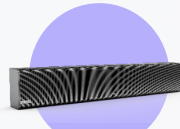
UVC84



MCore Pro  
Mini-PC



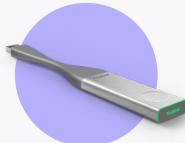
MTouch II



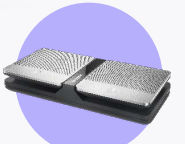
MSpeaker II



MSpeech



WPP20



CPW90

The Yealink MVC640 bundle solution, coming with a tailored user interface designed for a smooth conference experience, is the perfect choice for medium-sized Microsoft Teams room.

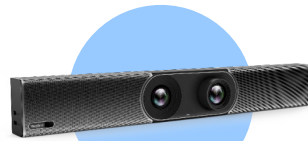
- The UVC84 camera comes with a 4K dual-eye tracking camera for an intelligent video experience, with features like auto-framing.
- Share your ideas and collaborate in real-time with Yealink MVC640's easy content sharing feature. Never miss a beat, with instant access to your files and documents.
- Yealink MVC640 is **easy to deploy and simple to use**, and with remote devices management, you can easily monitor and control your meeting room devices from anywhere, at any time.
- **MSpeech provides high-quality automatic speech-to-text transcription** for meetings with multiple speakers, identifying them by name. Cortana offers touchless control during meetings with voice commands for various tasks.

## Recommended Products

Model	Product(s) Name	SKU	List Price
MVC640-Wireless-WP	UVC84, MCore Pro Mini-PC, MTouch II, MSpeaker II, WPP20, CPW90, Wireless Mic	1106967	\$ 3,799
MVC640-AI	UVC84, MCore Pro Mini-PC, MTouch II, MSpeech	1106969	\$ 3,459

# ENJOY ADVANCED HYBRID WORK

Shared Devices>Middle Space>Zoom Room Appliance>Standard



A30



WPP30



CTP18

**Yealink MeetingBar ensures simple to set up a dedicated room with the plug-and-play convenience.**

- Empower your meetings with diverse video platform experiences. No matter which platform you use, start your meeting right now.
- Enjoy stunning visuals with Yealink MeetingBar's **dual-eye camera**, featuring 10x optical zoom and an **8-megapixel digital camera with a 120° field of view**. Get an ultra-clear and ultra-wide view, even in small spaces.
- Take your meetings to the next level with Yealink MeetingBar's AI-powered video features, including **auto Framing, speaker tracking, and picture-in-picture**.
- With built-in 8 **MEMS microphone arrays and speaker**, and **AI noise cancellation**, you'll experience crystal-clear audio and video that will elevate your meetings to a whole new level.

## Recommended Products

Model	Product(s) Name	SKU	List Price
A30-010	MeetinBar A30, VCR 11	1206652	\$ 2,599
A30-020	MeetinBar A30, CTP18	1206653	\$ 2,999

# ENJOY ADVANCED HYBRID WORK

Shared Devices>Middle Space>Zoom Room Appliance>Premium



MeetingBoard 65



6x PTZ Camera



WPP30



CTP18



Unlock the true potential of your meetings with Yealink MeetingBoard 65 - the ultimate all-in-one collaboration space solution that's perfect for any meeting room.

- Experience incredible visuals with the MeetingBoard's 4K built-in camera and professional SONY image sensor.
- With the optional **12x/6x detachable PTZ camera**, you can take advantage of MeetingBoard's Intelligent AI features. Enjoy advanced features as auto framing, speaker tracking, picture-in-picture, multi-focus framing.
- Enjoy premium **8m full-duplex audio experience with 4+2 stereo speakers** and high fidelity sound quality. With **AI-enhanced noise cancellation and reverberation suppression**, you'll never have to worry about disruptive background noise again.
- Collaborate like never before with its **smart whiteboarding feature**. Transform your meetings into engaging and productive sessions with easy-to-use, intuitive tools that encourage collaboration and creativity.

## Recommended Products

Model	Product(s) Name	SKU	List Price
MB65-A001	MeetingBoard 65	1303066	\$ 4,799
WPP30	WPP30	1303112	\$ 300
CTP18-STD	CTP18	1303047	\$ 599
MB-FloorStand-650	FloorStand	330100055002	\$ 529

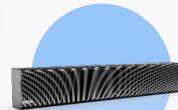


# ENJOY ADVANCED HYBRID WORK

Shared Devices>Middle Space>Zoom Room for Windows



UVC84



MSpeaker II



MCore Pro  
Mini-PC



VCM34



MTouch II

Elevate your meetings with the Yealink ZVC840, delivering an outstanding meeting experience perfectly integrated with Zoom Rooms App and Yealink's cutting-edge audio & video solutions.

- Experience lifelike and interactive video calls with UVC84's 4K/30FPS video quality and 20ft/360° voice pickup range.
- Enjoy seamless meeting management with the Yealink MTouch II touch console, enabling users to easily join the meeting, add participants, adjust volume and control the camera's PTZ.
- Get a total device package solution with the Yealink ZVC840, including the MCore Pro Mini-PC, camera, audio devices, and touch console, ensuring a simple deployment and easy-to-use solution for your conference room.

## Recommended Products

Model	Product(s) Name	SKU	List Price
ZVC840-C3-310	UVC84, MCore Pro Mini-PC, MTouch II, VCM34*3, MSpeaker II	1109932	\$ 4,399

# WHAT PLATFORM & SYSTEM DO YOU USE?

Shared Devices>Large Space



**Microsoft Teams  
on Android**



**Microsoft Teams  
on Windows**



**ZOOM Room  
Appliance**



**ZOOM Room for  
Windows**

# WHAT PLATFORM & SYSTEM DO YOU USE?

Shared Devices > Extra Large Space



**Microsoft Teams  
on Windows**



**Third-Party Compatibility  
For Extra-Large Space**

# WHAT TYPE OF SOLUTIONS ARE YOU CONSIDERING?

Shared Devices>Large Space>Microsoft Teams on Windows



**Standard Solution**



**Premium Solution**

# WHAT TYPE OF SOLUTIONS ARE YOU CONSIDERING?

Shared Devices>Large Space>ZOOM Room for Windows



**Standard Solution**



**Premium Solution**

# WHAT TYPE OF SOLUTIONS ARE YOU CONSIDERING?

Shared Devices>Extra Large Space>Microsoft Teams on Windows



**Standard Solution**



**Premium Solution**

# EVERY CORNER, EQUAL EXPERIENCE

Shared Devices>Large Space>Microsoft Teams on Android



**MeetingBoard  
65/86 + ETV65/86**

Unlock the true potential of your meetings with Yealink MeetingBoard 65 - the ultimate all-in-one collaboration space solution that's perfect for any meeting room.

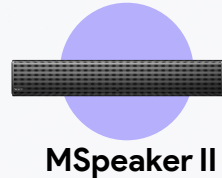
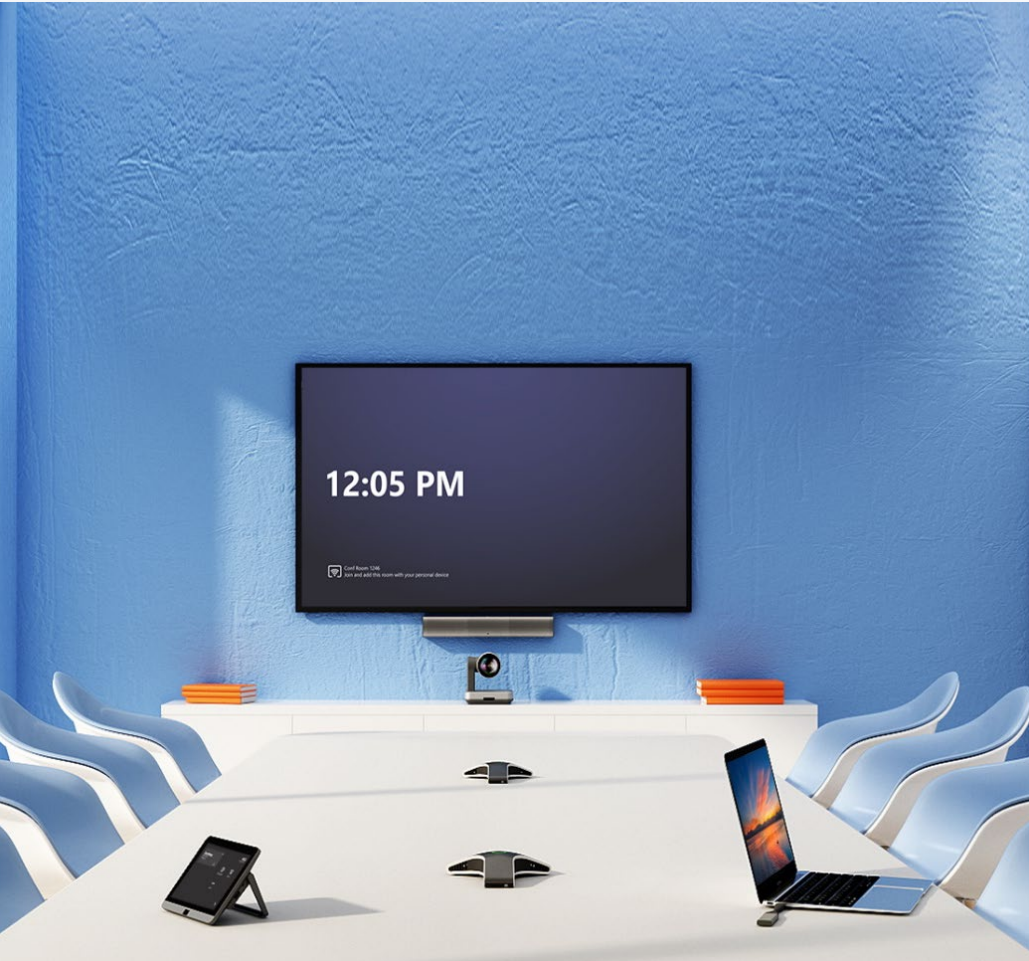
- Deliver consistent dual-screen experience with ETV, the **extended touchscreen** of MeetingBoard.
- Elevate your meetings with the MeetingBoard's intelligent AI features, including **auto framing, speaker tracking, picture-in-picture and multi-focus framing**.
- Enjoy premium **8m full-duplex audio experience with 4+2 stereo speakers** and high fidelity sound quality. With **AI-enhanced noise cancellation and reverberation suppression**, you'll never have to worry about disruptive background noise again.
- Collaborate like never before with its smart whiteboarding feature. Transform your meetings into engaging and productive sessions with easy-to-use, intuitive tools that encourage collaboration and creativity.

## Recommended Products

Model	Product(s) Name	SKU	List Price
ETV65	ETV65	1303014	To be released
ETV86	ETV86	1303015	To be released
MB65-A001	MeetingBoard 65	1303066	\$ 4,799
MB86-A001	MeetingBoard 86	1303067	\$ 7,799
MB-FloorStand-650	MB-FloorStand 65	330100055002	\$ 529
MB-FloorStand-860	MB-FloorStand 86	330100056002	\$ 529

# EVERY CORNER, EQUAL EXPERIENCE

Shared Devices>Large Space>Microsoft Teams on Windows>Standard



MSpeaker II



VCM34



UVC84



MTouch II



MCore Pro



WPP20

Elevate your teamwork with Microsoft Teams certified solutions that support collaboration in huddle rooms to extra-large spaces.

- Experience immersive video conferencing with the 4K PTZ camera featuring 12x optical zoom and AI video features like auto framing.
- Ensure crystal-clear audio with AI noise cancellation technology that allows everyone to be heard.
- Effortlessly set up and deploy with Cat5e cable connection and support for POE.

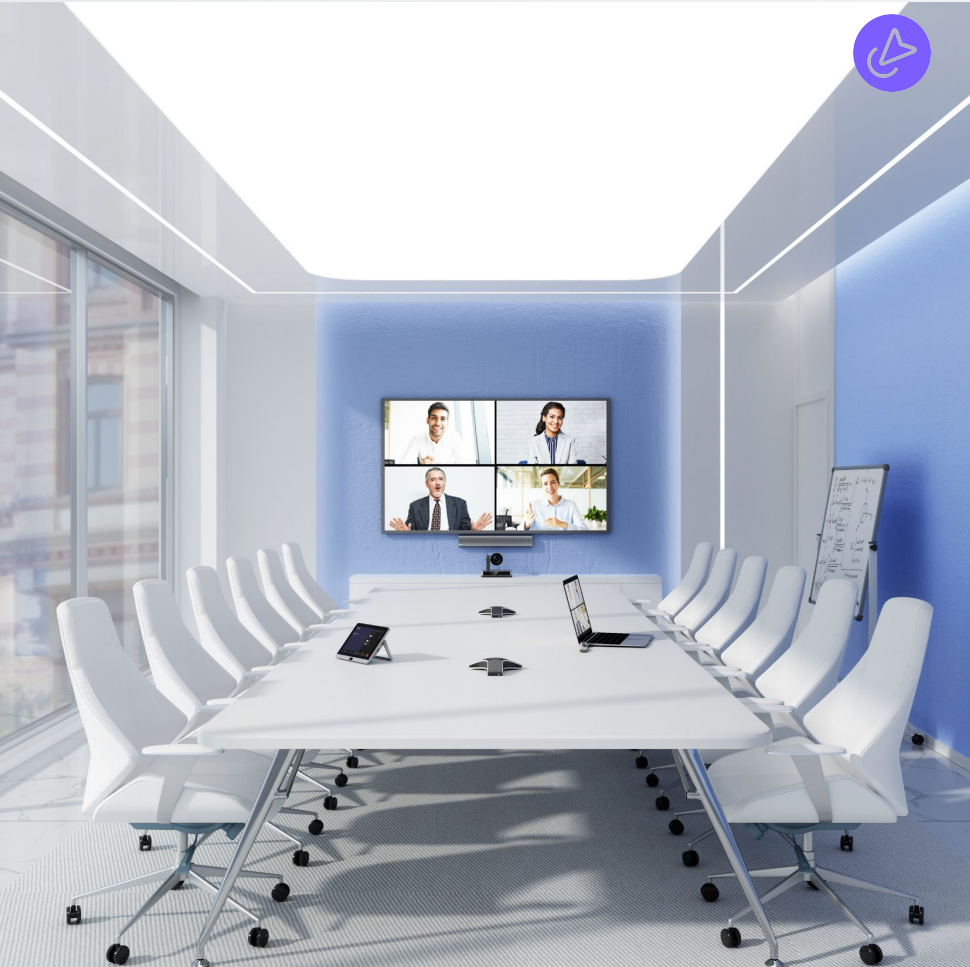
## Recommended Products

Model	Product(s) Name	SKU	List Price
MVC840-C3-000	UVC84, MCore Pro, MTouch II	1106974	\$ 3,199
MVC840-C3-211	UVC84, MCore Pro, MTouch II, WPP20, VCM34, MSpeaker II	1106966	\$ 4,299



# EVERY CORNER, EQUAL EXPERIENCE

Shared Devices>Large Space>Microsoft Teams on Windows>Premium



MSpeaker II



VCM34



MTouch II



UVC86



MCore Pro



WPP20

Elevate your teamwork with Microsoft Teams certified solutions that support collaboration in huddle rooms to extra-large spaces.

- The UVC86 camera comes with a **4K camera with 12x optical zoom** for an intelligent video experience, with features like auto-framing, speaker tracking and presenter-tracking.
- Ensure crystal-clear audio with **AI noise cancellation technology** that allows everyone to be heard.
- Choose the **audio options freely** to match your current solutions including ceiling mics, desktop mics or wireless mics.
- Effortlessly set up and deploy with **Cat5e cable connection and support for POE.**

## Recommended Products

Model	Products	SKU	List Price
MVC860-C3-000	UVC86, MCore Pro, MTouch II	1106973	\$4,499
MVC860-C3-211	UVC86, MCore Pro, MTouch II, WPP20, VCM34, MSpeaker II	1106965	\$ 5,299

# EVERY CORNER, EQUAL EXPERIENCE

Shared Devices>Large Space>Zoom Room Appliance



MeetingBoard  
65/86 + ETV65/86

Unlock the true potential of your meetings with Yealink MeetingBoard 65 - the ultimate all-in-one collaboration space solution that's perfect for any meeting room.

- Deliver consistent dual-screen experience with ETV, the extended touchscreen of MeetingBoard.
- Elevate your meetings with the MeetingBoard's intelligent AI features, including auto framing, speaker tracking, picture-in-picture and multi-focus framing.
- Enjoy premium 8m full-duplex audio experience with 4+2 stereo speakers and high fidelity sound quality. With AI-enhanced noise cancellation and reverberation suppression, you'll never have to worry about disruptive background noise again.
- Collaborate like never before with its smart whiteboarding feature. Transform your meetings into engaging and productive sessions with easy-to-use, intuitive tools that encourage collaboration and creativity.

## Recommended Products

Model	Product(s) Name	SKU	List Price
ETV65	ETV65	1303014	To be released
ETV86	ETV86	1303015	To be released
MB65-A001	MeetingBoard 65	1303066	\$ 4,799
MB86-A001	MeetingBoard 86	1303067	\$ 7,799
MB-FloorStand-650	MB-FloorStand 65	330100055002	\$ 529
MB-FloorStand-860	MB-FloorStand 86	330100056002	\$ 529

# EVERY CORNER, EQUAL EXPERIENCE

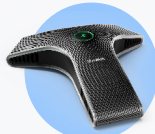
Shared Devices>Large Space>ZOOM Room for Windows>Standard



UVC84



MSpeaker II



VCM34



MCore Pro



MTouch II

Elevate your teamwork with Zoom certified solutions that support collaboration in huddle rooms to extra-large spaces.

- Experience immersive video conferencing with the 4K PTZ camera featuring 12x optical zoom and AI video features like auto framing.
- Ensure crystal-clear audio with AI noise cancellation technology that allows everyone to be heard.
- Effortlessly set up and deploy with Cat5e cable connection and support for POE.

## Recommended Products

Model	Products	SKU	List Price
ZVC840-C3-310	UVC84, MCore Pro, MTouch II, VCM34, MSpeaker II	1109932	\$ 4,399
ZVC840-C3-000	UVC84, MCore Pro, MTouch II	1109933	\$ 3,199

# EVERY CORNER, EQUAL EXPERIENCE

Shared Devices>Large Space>ZOOM Room for Windows>Premium



UVC86



MCore Pro



MTouch II

Elevate your teamwork with Microsoft Teams certified solutions that support collaboration in huddle rooms to extra-large spaces.

- The UVC86 camera comes with a **4K camera with 12x optical zoom** for an intelligent video experience, with features like auto-framing, speaker tracking and presenter-tracking.
- Ensure crystal-clear audio with **AI noise cancellation technology** that allows everyone to be heard.
- Choose the **audio options freely** to match your current solutions including ceiling mics, desktop mics or wireless mics.
- Effortlessly set up and deploy with **Cat5e cable connection and support for POE.**

## Recommended Products

Model	Products	SKU	List Price
ZVC860-C3-000	UVC86, MCore Pro, MTouch II	1109934	\$4,499

# EVERY CORNER, EQUAL EXPERIENCE

Shared Devices>Extra Large Space>Microsoft Teams on Windows>Standard



AV Hub



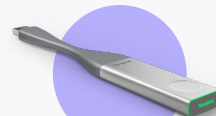
UVC84



MTouch II



MCore Pro



WPP20

Elevate your teamwork with Zoom certified solutions that support collaboration in huddle rooms to extra-large spaces.

- Enjoy high-quality video with dual-4K PTZ cameras that support up to 9 cameras and 12x optical zoom, allowing you to capture every detail of your meeting.
- Ensure crystal-clear audio with AI noise cancellation technology that allows everyone to be heard.
- Effortlessly set up and deploy with Cat5e cable connection and support for POE.

## Recommended Products

Model	Products	SKU	List Price
MVC940-C3-002	AV Hub, 2*UVC84, MCore Pro, MTouch II, 2*WPP20	1106963	\$ 5,999

# EVERY CORNER, EQUAL EXPERIENCE

Shared Devices>Extra Large Space>Microsoft Teams on Windows>Premium



Elevate your team collaboration with Microsoft Teams certified solutions that offer a seamless experience for any meeting space, from huddle to extra-large rooms.

- Enjoy high-quality video with dual-4K PTZ cameras that support up to 9 cameras and 12x optical zoom, allowing you to capture every detail of your meeting.
- AI-powered video features deliver immersive meeting experiences, **while AI noise cancellation** ensures everyone is heard clearly, creating a distraction-free environment.
- Superb easy deployment using Cat5e cable connection and support for POE.
- Choose from **various audio options**, including ceiling mics, desktop mics, or even **third-party audio systems**. Plus, choose from different video layouts to make your meetings even more productive and engaging.

## Recommended Products

Model	Products	SKU	List Price
MVC960-C3-006	AV Hub, 2*UVC86, MCore Pro, MTouch II, 2*WPP20, MVC-BYOD-Extender	1106962	\$ 8,399

# CONSISTENT AND NATIVE EXPERIENCE

Shared Devices>Extra-Large Space>Third-Party Compatibility



AV Hub



MTouch II



MCore Pro

biamp.

SHURE

QSC

nüreva

SENNHEISER

AMX  
by HARMAN

Extron

The integration with third-party AV control platforms and audio solutions ensure Yealink solutions on windows come with more flexibility and possibilities.

- Enjoy to have the same room control page on MTouch II, including audio and room environment in order to maintain unified meeting control experience.
- By connecting conferencing processor to Yealink AV Hub, users can use 3rd party audio system in both native Teams meetings and other BYOD meeting on their own laptops.
- Capable of audio tuning on Yealink MCore Pro with Q-SYS/Shure software for a customized audio requirement.

## Recommended Products

Model	Products	SKU	List Price
MTouch II	MTouch II	1306021	\$ 899
MCore Pro	MCore Pro	130604900001	\$ 1,099
AV Hub	AV Hub	1306011	\$ 1,599

# WHAT YEALINK CAN SUPPORT?



**Pre-Sale Service**



**Post-Sale Service**



**Latest Promotion**

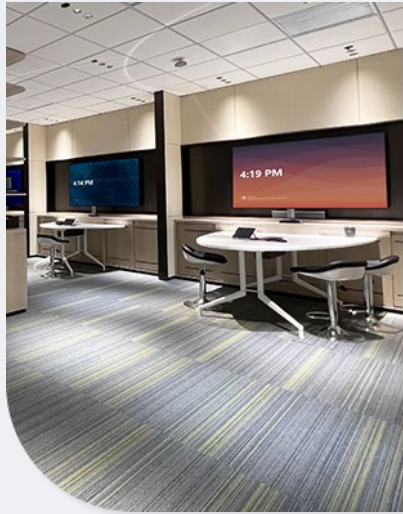


**Information Security Instructions**



# WHAT YEALINK CAN SUPPORT?

## Pre-sale Service



### Live Demo

Open for Yealink partners to book and Yealink expert do live demo for the clients.

[Try Now >](#)



### Partner Portal

Access to all products and services materials that better present Yealink Solutions.

[Start Now >](#)



### Room Design Tool

An online tool to configure your meeting space with the right devices.

[Access Now >](#)



### Yealink Academy

Training and certification about knowledge and operation of Yealink UC solutions for individuals.

[Learn More >](#)

# WHAT YEALINK CAN SUPPORT?

## Post-sale Service

### 24\*5 Ticket Support Service



Create a support ticket to receive assistance from our global support team, who can help with all aspects of our products and services



Trouble Shooting



New Feature Request



Report Bug



Get License



RMA Report

[Submit a Ticket](#)

### Local RMA Center & RMA Report



Improve customer satisfaction by simplifying the warranty replacement and return process and reducing the turnaround time



7 Business Days for Replacement

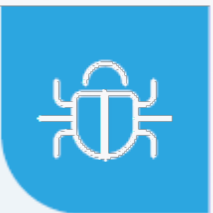


2 Years Hardware warranty



Faster Response Time (<2 Business Days)

### Yealink Device Management Service



- Yealink Device Management Platform (YDMP)
- Yealink Management Cloud Service (YMCS)

Yealink YDMP and YMCS are designed to solve the complexities of provisioning, management, call quality control and troubleshooting of Yealink devices.

[Apply Now](#)

# WHAT YEALINK CAN SUPPORT?

Latest Promotion



For the promotion details, please contact  
[channel-na.A@yealink.com](mailto:channel-na.A@yealink.com)

# WHAT YEALINK CAN SUPPORT?

## Information Security Instructions

### Security Management



ISO/IEC 20000-1:2018

**Certified complete IT service framework**  
Cornerstone for ensuring information security



ISO/IEC 27001:2013

**Certified Information Security Management System (ISMS)**  
Comprehensive information security controls

### Authoritative Approval



General Data Protection Regulation  
**Test Approval by GDPR**  
Toughest privacy and security law in the world



System and Organization Controls 2  
**Independent Audit Report on**  
**Security, Availability, Confidentiality and Privacy**  
Professional, Open & Transparent data security report



Miercom Certified Secure  
Awarded superior security of MVC & ZVC products

### Ongoing Improvement



**Timed penetration test by**  
**leading labs**  
Ongoing Improvement of  
cyber security



START NOW

**Please take 1 min to fill in this questionnaire if you would like to subscribe Yealink newsletter and reach out for more information and materials about Yealink.**

**Thank you so much!**