



Yealink

MEETINGS CENTERED ON YOU

Rebuild Meetings Connections with Yealink AI Solution

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**Future Trend
of Hybrid
workplaces**

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meeting solution
to Rebuild
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Now with
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Why Yealink

Hybrid workspaces, the future is yet to come.

43% of remote employees report **not feeling included**.

43%

say they feel disconnected from their company as a whole

51%

of employees saying their relationships have weakened

85%

would be motivated by rebuilding team bonds



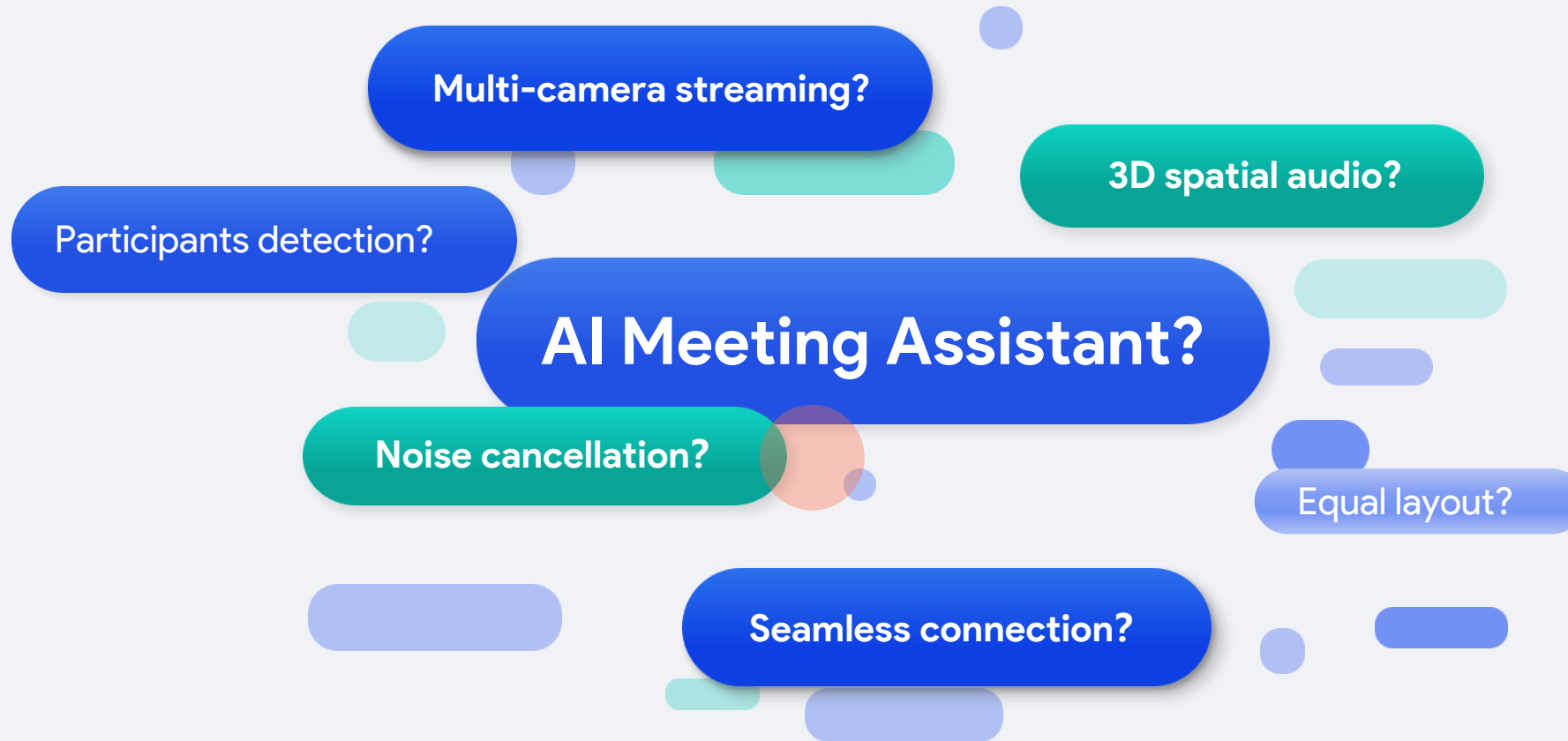
Unexpectedly weakens meeting efficiency.

Inefficient Meetings Experience

68% of business decision-makers say that ensuring cohesion and social connections within teams has been a moderate/major challenge due to the shift to hybrid work.



How to rebuild **workspaces connections**



How to Seize the Opportunities and
Address the Challenges of the **Hybrid Workspaces Trend**



Yealink AI meeting solution Centered on You

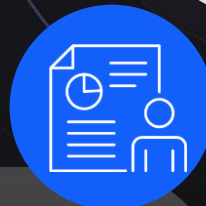
Empowering your Meeting Atmosphere

- Multi-Camera IntelliFrame
- Presenter Tracking
- Flexible Deployment



Amplifying your Meeting Interaction

- Intelligent Video Features
- Equal layout and Multi-stream
- Members Identification



Visualizing your Meeting Collaboration

- Copilot Integration
- Yealink Device Management Platform

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Why Yealink

Elevating Meeting Experience



Interactive

Seamlessly integrates remote meetings with your physical workspace.

Connections

Perception



Collaborative



Transform the conventional meeting experience, enhancing meeting efficiency.

Tech-savvy

All scenarios

Everyone wants to **Feel Included** in the meeting

Enhancing Voices

Embracing Ideas

Yealink All-in-One Audio & Video Device Design Creates an Innovative and Inclusive Meeting Experience, Where Every Individual is Centered and in focus.

With boasting a computing power of **17 tera operations per second** (17 tops) and **360° panoramic People Recognition**, Every word and emotion you share in the meeting is crystal clear to all participants.

10K Ultra-HD lens

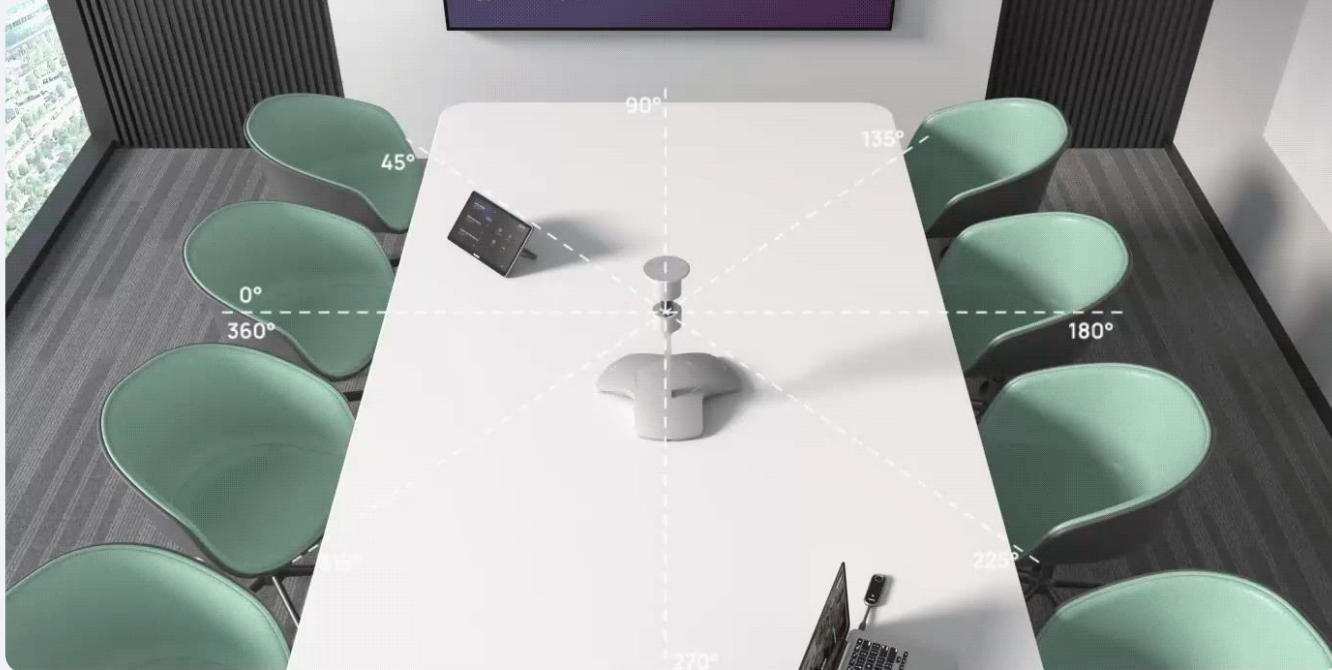
See it all in sharp and glorious detail



Amplifying Your Meeting Interaction

Inclu Tech. to Rebuild Workspaces Connections with AI

Everyone wants an Immersive Meeting Experience



Amplifying Your Meeting Interaction

Immer Tech. to Rebuild Workspaces Connections with AI

Boosting Connections

Fostering Cooperation

To ensure meeting quality, Yealink Multi-Stream People Feed feature provides an equal layout for all attendees, bridging the gap between on-site and remote participants.

With **360°Circular Sound Source Localization Technology** and **Lip Movement Recognition**, the active speaker will be centered on the screen, fostering face-to-face opinion sharing.

Everyone wants an **Intelligent Meeting Assistant**

Optimizing Efficiency

Elevating Productivity

Experience a new era of AI-powered Super-Efficient Meetings with real-time translation and voice transcription through our Intelligent Voice Assistant, Copilot.

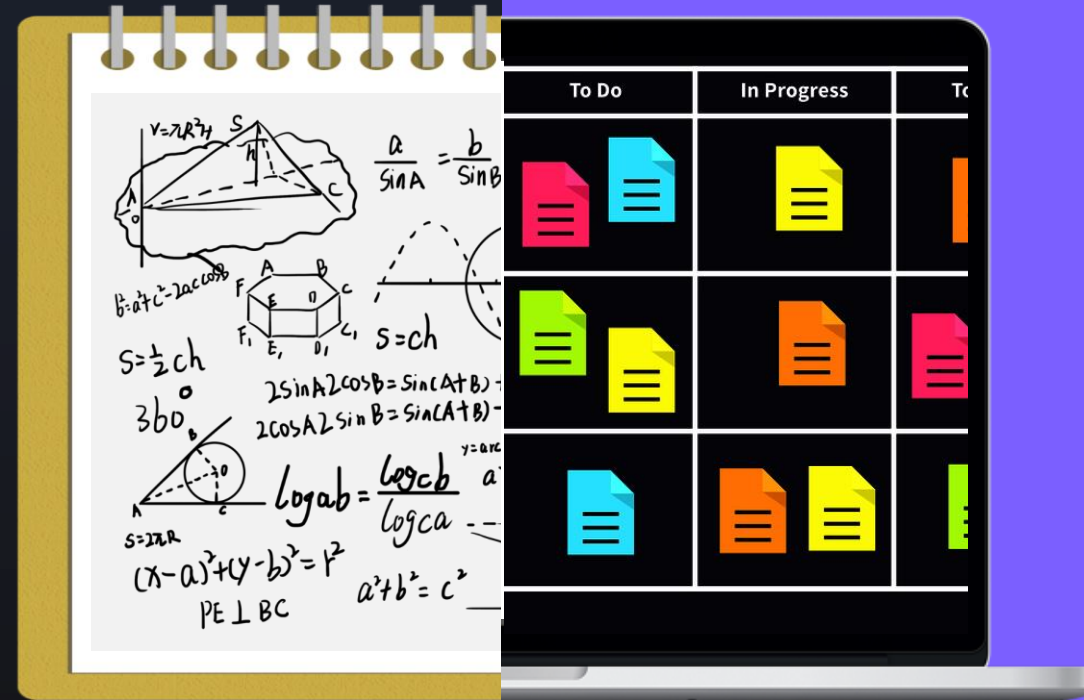
With the backing of **Natural Language Processing techniques**, it offers real-time speech recognition technology supporting **Eight languages** for both voice translation and transcription.



Amplifying Your Meeting Interaction

LiveLog Tech. to Rebuild Workspaces Connections with AI

No more Reliance on Cumbersome Manual meeting notes.



For Small-group Discussions

The 3rd-Gen MVC series supports a virtual assistant, chatbot, and project management tool, enabling innovative and efficient communication, information sharing, and task management experience.

No more Redundant Meetings occupying your schedule.



For Medium-sized Meetings

AI allows remote workers can easily access the resources they need to complete their tasks while maintaining a strong sense of connection to their colleagues and the organization as a whole.

No more Getting Overwhelmed by the multitude of speeches.



For Large-scale Meetings

AI enhances live video conferences, providing real-time transcription, translation, and captioning, effectively empowering decision-making, and enhancing work collaboration efficiency for future meetings.

I'm of the opinion that ...

From my perspective, ...

In my opinion, ...

It's my conviction
that ...

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Why Yealink

What's new to MVC series

Base Kit



MCoreKit-C5-MS

- MCore Pro
- MTouch Plus
- RoomSensor

MCoreKit-C4-MS

- MCore Pro
- MTouch E2

Small Rooms

Medium Rooms

Large Rooms

XL/Training/Class Rooms

Standard Package

General Upgrade



MVC400

MVC400-C4-000



MVC640

MVC640-C4-F13



MVC860

MVC860-C5-713



MVC940

MVC940-C5-008

S-Mode Package

Enhanced Intelligent Experience



MVC S60

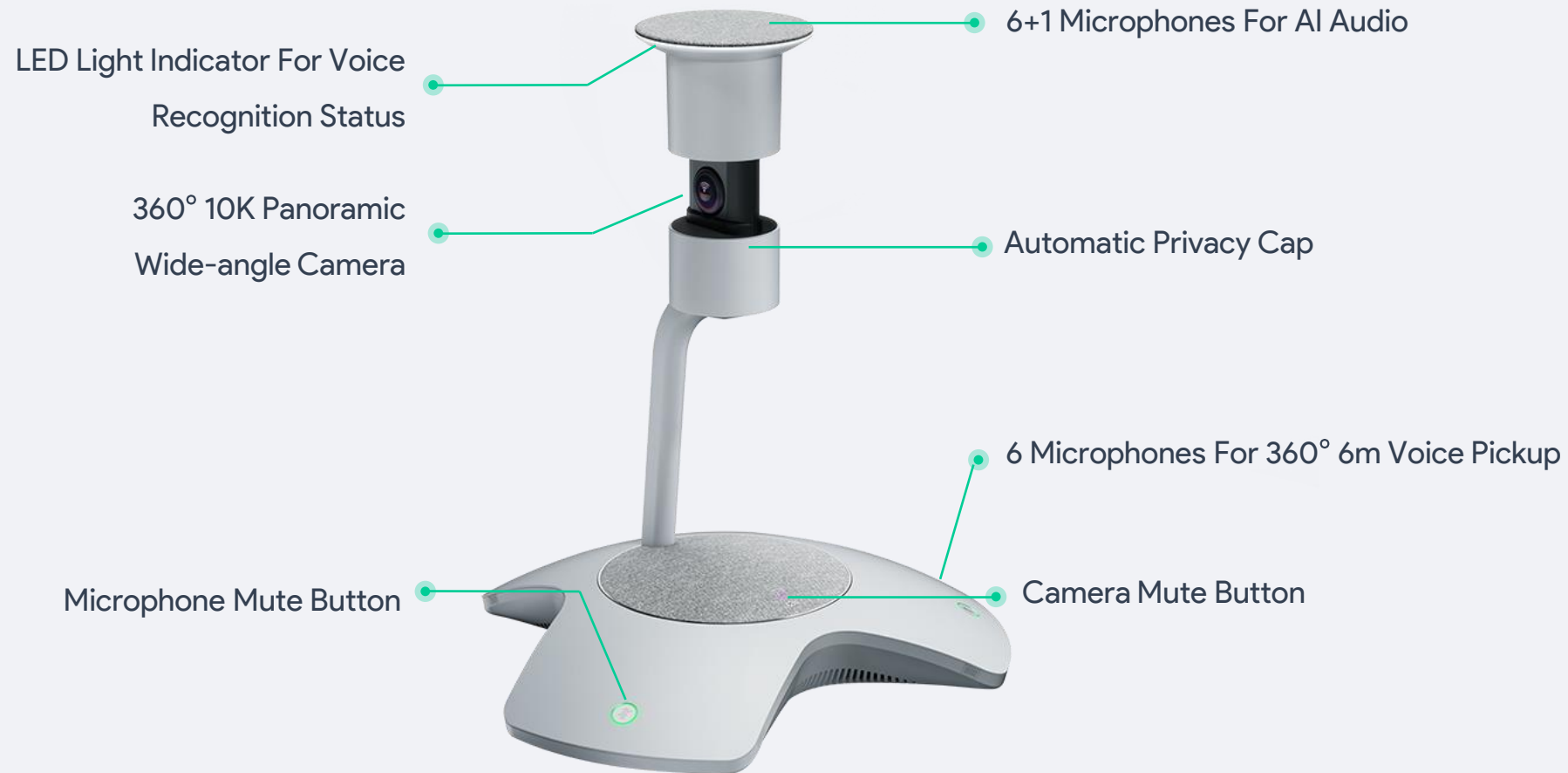
MVC S60-C5-000



MVC S90

MVC S90-C5-007

Next-Level Intelligent meetings products - SmartVision 60



4×Intel Movidius + 1× Nvidia 128-core GPU

17 Tops AI computing power

Next-Level Intelligent meetings products – UVC86 Camera

Smooth PTZ control by remote control or Yealink camera control plug-in

4K 12× optical zoom camera

4K digital zoom camera

Electric Lens Cap



Intelligent tracking features designed for large to extra-large rooms

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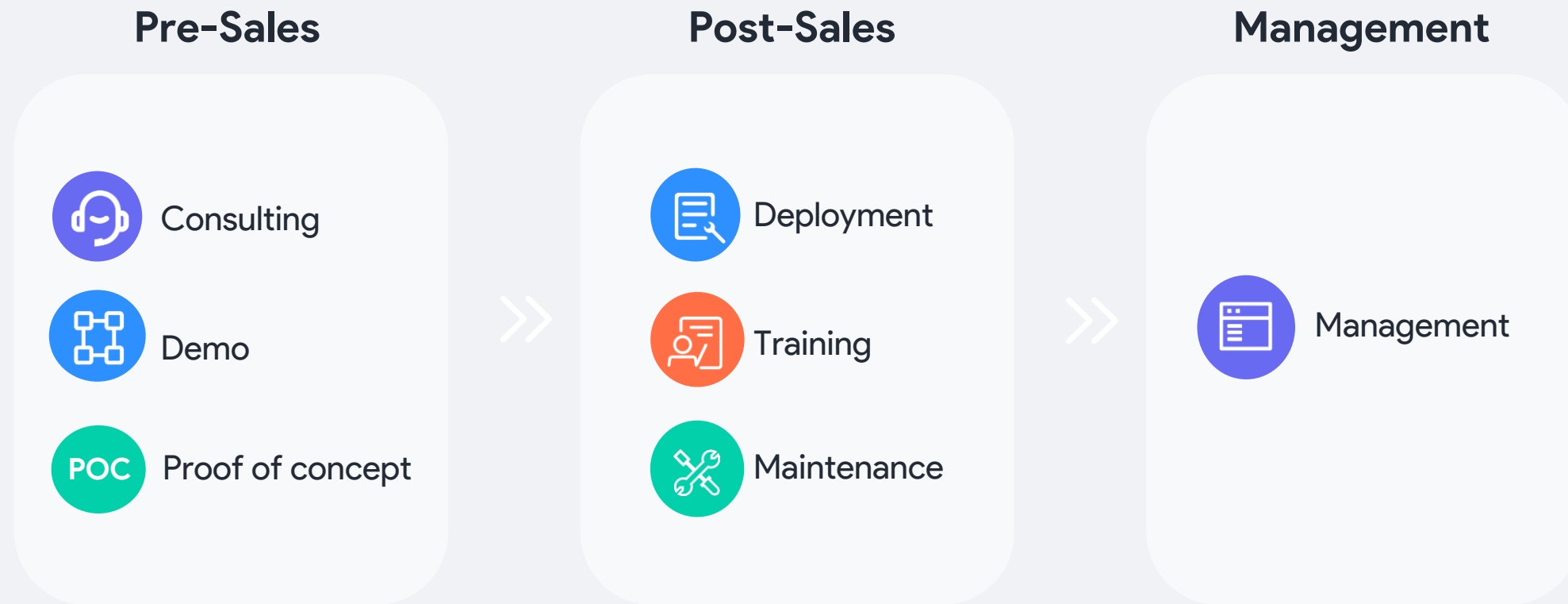
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Why Yealink

Service Support



Yealink supports you through all three stages of the purchase process to ensure an excellent user experience.

Service Support | Pre-Sales Support

Make Buying Decisions Effortlessly



Consulting

- Dedicated Contact Interface
- Room Design Consulting
- **Regular Connect Meeting**
- **Room Configurator**



Device Demo

- Local experience Center
- On-Site Demo
- POC Device Service
- Live Demo



Training

- Yealink Experience Center
- **Onsite Training**



Partner Center

- Deal Registration
- Product documentations
- MKT Media Library



Yealink Academy

- Online Learning
- Certification Program

Service Support | Post Sales Support

Responsive and Worry-Free Post-Sales Experience

Global Responsive Team

24x5 Technical support

210+ Yealink Authorized Distributors for Support

North America

UK, EU Local RMA Warehouse for Advanced Replacement*

Trustworthy Services

NO.1 Customer Satisfaction Ratings*

500,000+ Satisfied Customers

Customers in **140+** Countries

Service Support | Ticket Support Service

Report Issues And Get Solved Quickly

➤ 24x5 Support Hours

➤ Get Free Ticket <https://ticket.yealink.com>



Trouble Shooting



New Feature
Request



Report Bug



Get License



RMA Report

Service Support | Local Advance RMA Service

Receive quick replacement to ensure business continuity



Short Turnaround

- 24×5 Support Hours
- Fast Response Time (<1 Business Days)
- 1-2 Business Days for Shipping out

Advance Replacement

- Value-added service for VIP customers: Product and Part Replacement before return to ensure business continuity

Detail Information

- Search Equipment Maintenance Information Online:
<https://ams.yealink.com/search/index>
- Country supported: check [here](#) for detail info
- *Return shipping costs are borne by the purchaser

Service Support | Management Service

Manage Your Devices In Bulk With Ease And Unity



Service Support | Management Service

Manage Your Devices In Bulk With Ease And Unity



Yealink YDMP (Yealink Device Management Platform, on-premise) and YMCS (Yealink Management Cloud Service, Cloud-based) are designed to solve the complexities of provisioning, management, call quality control and troubleshooting of Yealink Devices.

YMCS

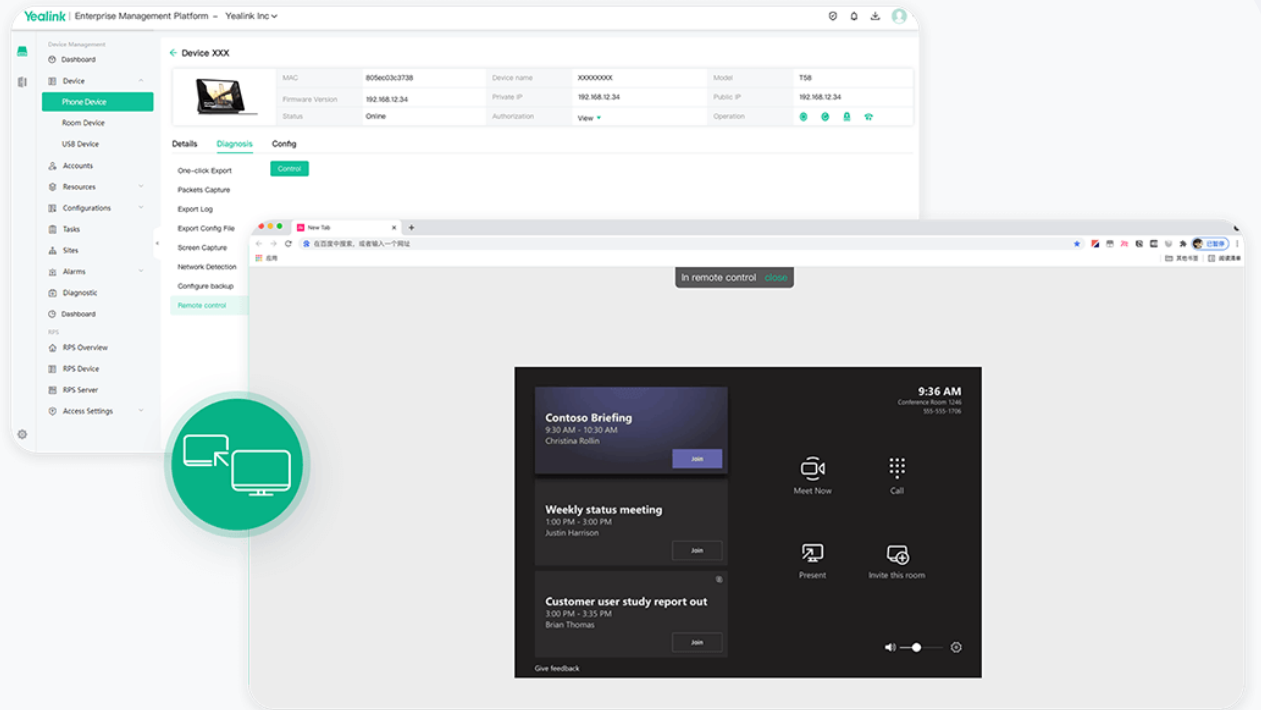
- **Free trial for 3 years up to 1000 units.**
- Reseller account could create enterprise account for EU
- Free API service

YDMP

- **Yealink provides free installation package**
- Sell license for EU
- Free API service

Service Support | Management Service

Manage Device and Solve problems remotely



- **Remote diagnosis** to save management and maintenance time and reduce service costs
- **Solve problems** quickly and improve user satisfaction
- **Reduce equipment downtime**, ensure meeting continuity, and improve equipment usage efficiency

Yealink Security on Teams-certified Devices

Yealink is an international, non-governmental, privately held, publicly traded company that follows all existing public company regulations and norms, displaying its commercial integrity and independence

<p>Security Management System Certification</p>  <p>SOC 2 Type 2 ISO/IEC 27001:2013</p>	<p>Top UCaaS Brand Certification</p> 	<p>Window-based solution chipset provider</p> 	<p>Network Security</p> <ul style="list-style-type: none"> • AES Encryption • 802.1x Authentication • TLS 1.2 / TLS1.3 • HTTPS • Network isolation 	<p>Chosen by Telecom Giants</p> 
<p>Data Protection Certification</p>  <p>GDPR</p>	<p>Regular Penetration Test by Independent Leading Labs</p> 	<p>Android-based solution chipset provider</p> 	<p>Security Development Lifecycle</p> <p>Device Firmware Updates</p> <p>Hardware Security</p>	<p>Chosen by Fortune 500 companies</p> 
<p>COMPANY-LEVEL SECURITY</p>	<p>PRODUCT-LEVEL SECURITY</p>	<p>SUPPLY CHAIN SECURITY</p>	<p>TECHNICAL SECURITY</p>	<p>CHOSEN BY GLOBAL TOP BRANDS</p>

Company-level Security



Yealink's ISO 27001 Certification

This accreditation certifies that Yealink has implemented best-practice information security processes.

Relevant Links

[Yealink 27001:2013 Certificate](#)



Yealink's SOC 2 Type 2 Report

Yealink's SOC 2 Type 2 report provides independent attestation on the suitability of design and operating effectiveness of the controls relevant to the security, availability, and privacy of Yealink Management Cloud Service (YMCS) and its related system.



Yealink's GDPR Compliance

Yealink strictly complies with current EU data protection regulations and has completed an independent GDPR compliance, demonstrating our industry-leading level of data protection and privacy safeguarding.

Relevant Links

[Yealink EU GDPR Certificate for Yealink Management Cloud Service \(YMCS\)](#)

Product-level Security

Hardware Certification by Microsoft and Zoom

Yealink provides a full-scenario products for communication and collaboration solutions that has earned the trust of industry giants Microsoft and Zoom. With over 40 devices certified by each platform (covers the following Yealink products: video phone, SIP phone, conference phone, video conference system, headset and accessories), Yealink products have been proven to meet the hardware security standards set by Microsoft and Zoom.

Relevant Links

- [1. Microsoft Teams Rooms Hardware Security \(Windows\)](#)
- [2. Microsoft Teams Rooms Hardware Security \(Android\)](#)
- [3. Microsoft Teams Certified Hardware List](#)
- [4. Zoom Certified Hardware List](#)



"We are pleased to see Yealink expand their Microsoft device portfolio by introducing their new video solutions for meeting room. Together with Yealink's new phones for Microsoft Teams, this device portfolio provides customers with high quality, flexible options to bring the Microsoft Teams experience to every space and user."

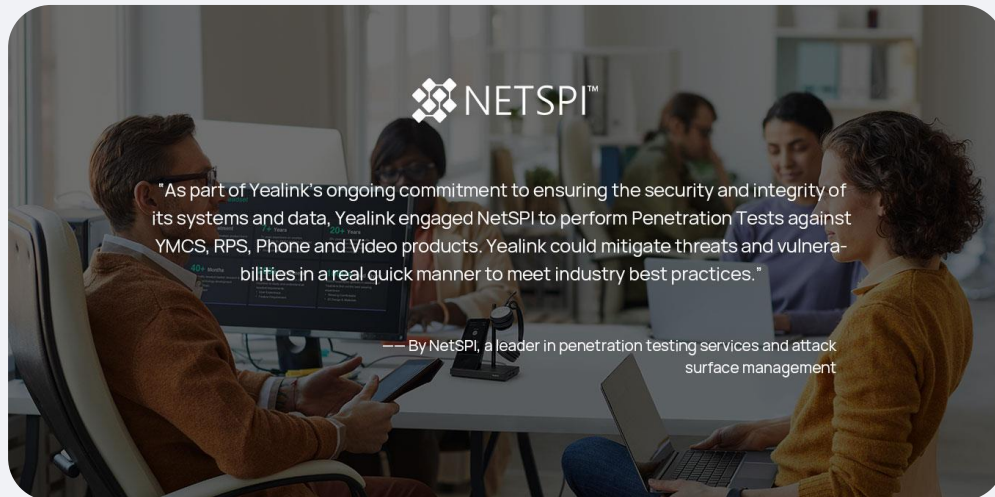
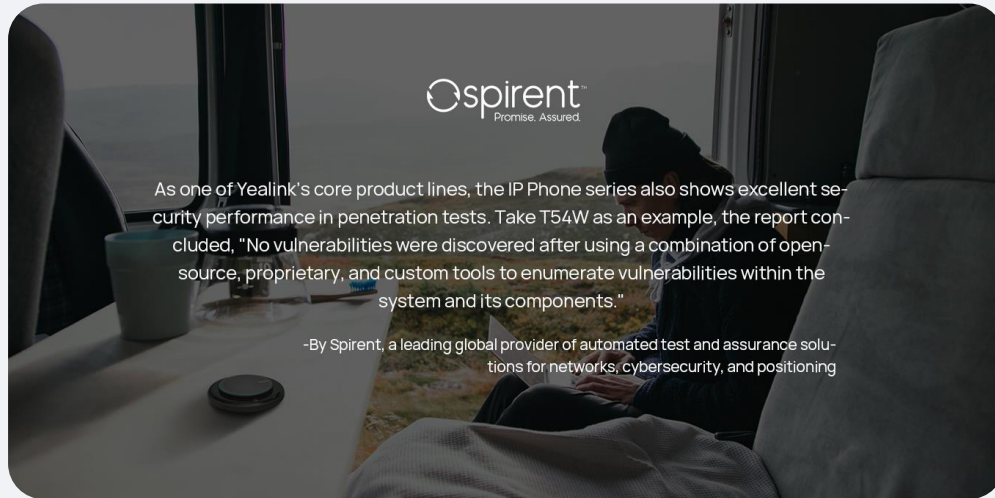


Bob Davis

Corporate Vice President, Office 365
at Microsoft

Product-level Security

Penetration Test by Independent Leading Labs



Penetration security testing is regularly executed by leading independent labs to meet the toughest security standards.

BEFORE ANY OF OUR PRODUCTS ARE RELEASED, SECURITY TESTING IS THE MOST CRUCIAL STEP.

Miercom

Spirent™
Promise. Assured.

NETSPI™

**KUDELSKI
IoT THINGS**

Product-level Security

Device Management Platform Built on Trusted Cloud

Yealink Device Management Platform is based on the Microsoft Azure, which provides a robust infrastructure that is designed to safeguard sensitive data. And it has many features to protect users' information from unauthorized access and ensure that it remains secure at all times. You can be assured that Yealink is protecting your data via one of the most secure and reliable cloud platforms available today.



Options to manage Yealink Teams-certified devices

- [Microsoft Teams Admin Center \(TAC\)](#)
- [3rd-party DM Provider \(e.g. Utelogy\)](#)
- [Yealink YDMP \(on-premised by User \)](#)
- [Yealink YMCS \(cloud service\)](#)

Security certification covers Yealink YMCS

- SOC2 Type 2
- [EU GDPR Certificate](#)
- [Penetration Test by Independent Leading Labs \(NetSPI\)](#)

Security of Supply Chain

Used only Trusted and High-quality Chips Supplier

Engaging in long-term strategic partnerships with international well-known chipset providers, Yealink provide global customers with a secure, high-quality and innovative experience, and offers full-scenario video conferencing, IP voice communications, and collaboration solutions.

	Windows Solution	Android Solution
Chipset Provider		
Yealink Device		

Other Key Components Provider

Relevant Links

- [Yealink is a Gold Partner of Intel](#)
- [Yealink and Intel Partnership](#)
- [Yealink Android MeetingBar using Qualcomm chipset](#)
- [Yealink's partnership with Texas Instruments \(TI\) since 2008](#)

Free Trial!



*If you would like to learn more about how Yealink AI Meeting Solution can enhance your workspace, please provide details about your space, and we will get in touch with you shortly.

Yealink

THANKS